

Research



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Emotion prediction as computation over a generative theory of mind

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From sparse descriptions of events, observers can make systematic and nuanced predictions of what emotions the people involved will experience. We propose a formal model of emotion prediction in the context of a public high-stakes social dilemma. This model uses inverse planning to infer a person's beliefs and preferences, including social preferences for equity and for maintaining a good reputation. The model then combines these inferred mental contents with the event to compute 'appraisals': whether the situation conformed to the expectations and fulfilled the preferences. We learn functions mapping computed appraisals to emotion labels, allowing the model to match human observers' quantitative predictions of 20 emotions, including joy, relief, guilt and envy. Model comparison indicates that inferred monetary preferences are not sufficient to explain observers' emotion predictions; inferred social preferences are factored into predictions for nearly every emotion. Human observers and the model both use minimal individualizing information to adjust predictions of how different people will respond to the same event. Thus, our framework integrates inverse planning,

event appraisals and emotion concepts in a single computational model to reverse-engineer people's intuitive theory of emotions.

This article is part of a discussion meeting issue 'Cognitive artificial intelligence'.

1. Introduction

Human social life depends on our ability to understand and anticipate other people's emotions. Intense efforts in both basic science and industrial applications are currently directed towards building models of emotion recognition: identifying a person's emotions from their expression. Here we tackle a complementary challenge: predicting how a person will emotionally react to an event.

To illustrate the phenomenon we target, imagine watching an episode of the popular British gameshow called 'Golden Balls' [1]. During the episode, two players, Arthur and Bella, play a public one-shot social game called 'Split or Steal'. On the table is a pot of \$100 000 USD. Eventually, each player will secretly choose to Split (Cooperate) or Steal (Defect). If both players choose to Split, each takes home \$50k. If both choose to Steal, they both leave with nothing. But if one chooses to Split and the other chooses to Steal, the one who stole takes the entire \$100k and the other player leaves with nothing.¹ Before Arthur and Belle make their choices, the gameshow host gives them a chance to talk to each other (in front of the live studio audience and TV viewers at home). They both vehemently promise to choose Split. Then they each make their secret choice. The choices are revealed simultaneously—they both chose Split! What do you predict Arthur will feel in this moment? Even without seeing their expressions, human observers generate systematic predictions about others' emotional reactions to events [3–5]. For example, observers predict Arthur will feel *joy*, *relief* and *gratitude*. By contrast, if he Split but Bella Stole, Arthur is predicted to feel *disappointment*, *envy* and *contempt*.

The question for the current research is: How do human observers generate these emotion predictions? Social games offer a highly constrained but emotionally evocative context for studying social cognition. The 'Split or Steal' game can be fully described by a simple set of variables but evokes diverse and fine-grained predictions of players' emotions. We develop a Bayesian framework [6,7] to formalize the conceptual knowledge, and the cognitive reasoning, that observers use to predict others' emotional reactions to events [8]. We aim to capture how observers generate abstract representations of others' minds from situational cues, tailor their emotion predictions to a specific individual, and predict distinctively social emotions like *guilt*, *embarrassment* and *respect*.

Our model is organized around a psychological premise: observers predict Arthur's emotional reaction by reasoning about how he will evaluate the situation relative to his desires and beliefs [8–14]. Accordingly, the overall model of emotion prediction (figure 1) comprises three Modules, which simulate how observers (1) infer Arthur's preferences and beliefs, (2) reason about how Arthur will evaluate (or 'appraise') events with respect to his mental contents (e.g. Was the event something he expected and wanted to happen?), and (3) predict Arthur's emotions based on his likely appraisals. Module (1) uses inverse planning to model how observers reason over an intuitive Theory of Mind (wherein a player chooses actions that maximize a subjective utility function) to infer a player's mental states [15–17]. Module (2) computes appraisals by reasoning about how a player will evaluate an event based on his inferred mental contents. Module (3) translates the computed appraisals into predictions of the player's emotions using learned emotion concepts (i.e. functions that express emotions in terms of appraisals).

¹This payoff structure is similar to a one-shot Prisoner's Dilemma (PD): the payoffs are symmetrical for the players, the players make their decisions without knowledge of the other player's choice, and it is never in either player's financial interest to cooperate. However, because both being defected on (CD) and mutual defection (DD) confer the same payoff (\$0), this game has been referred to as a 'weak' PD [2].

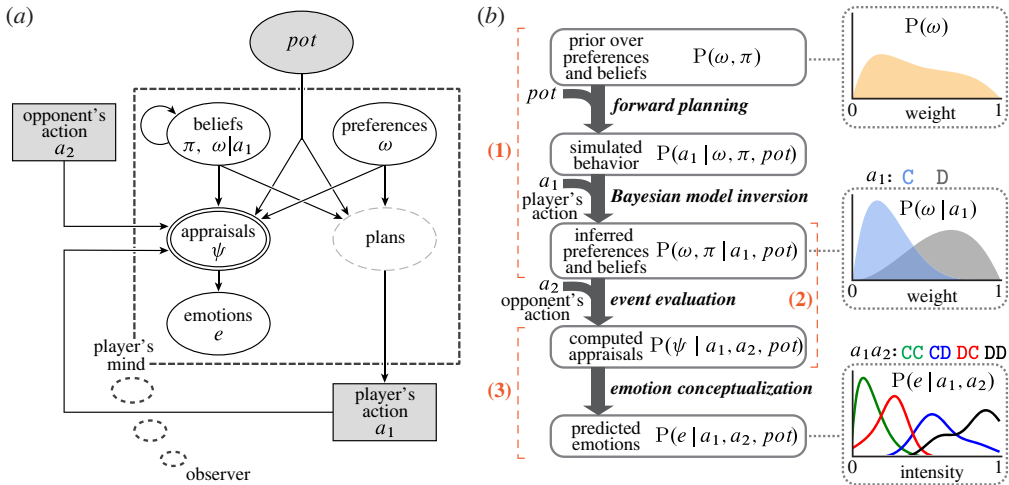


Figure 1. Emotion prediction as inference over an intuitive Theory of Mind. Hypotheses about how human observers reason about others' emotions can be formalized as probabilistic generative models. This reflects a hypothesis about observers' intuitive theory of other people's minds, not a scientific hypothesis about people's actual emotions. (a) Implementation of the general hypothesis for the 'Split or Steal' game (a public one-shot Prisoner's Dilemma). We treat observers' emotion predictions as a function of their intuitive reasoning about how players will subjectively evaluate, or 'appraise', the game's outcome. Observers predict a player's emotions by inferring what preferences and beliefs motivated the player's decision to Cooperate or Defect, and reason about how those preferences and beliefs would cause the player to emotionally react to the outcome of the game. The intuitive theories we test take the form of directed acyclic graphs, where arrows indicate the causal relationship between variables. Shaded nodes are observable variables and open nodes are latent variables. Round nodes are continuous variables, rectangular nodes are discrete variables. Nodes with a single border are random variables. The double border indicates that appraisals are calculated deterministically. Plans are shown with a partial border because they are not explicitly represented in this model. (b) Computational model of the intuitive theory. The model comprises three modules. Module (1) infers a joint distribution over preferences and beliefs given a player's action via inverse planning. Module (2) computes appraisals based on how a player would evaluate the outcome of the game with respect to the inferred preferences and beliefs. Module (3) generates emotion predictions by transforming the computed appraisals. The probability density plots illustrate how observers' prior belief about a player's preference $P(\omega)$ is updated based on the player's action, and how the inferred preference $P(\omega | a_1)$ is used to predict the player's emotional reaction to the game's outcome $P(e | a_1, a_2)$.

This work aims to computationally recapitulate how human observers predict others' emotional reactions. To fit and test the model, we collect high-resolution behavioural data on the 'Split or Steal' game. Observers on Amazon mTurk made systematic predictions of 20 nuanced emotions and 20 individual players. Combining the modules, we quantitatively simulate how human observers predict players' fine-grained emotional reactions to hypothetical events.

2. Relation to prior work

To predict what emotions Arthur will experience when he splits the pot with Belle, observers reason about what the situation means to Arthur. We build a model that generates emotion predictions from a description of the events (i.e. the same information given to observers). There are many approaches to building situation-computable models of emotion prediction [18], including behavioural economic decision models [19,20], rule-based emotion schemas [21,22], multi-agent computer simulations [12,23,24] and large language models [25,26]. These methodologically and philosophically diverse approaches share a view that emotion prediction depends on abstracting Theory of Mind representations from contextual information about a

situation. However, these approaches vary widely in how the models abstract, represent and reason over Theory of Mind information.

Our work foregrounds this critical process, treating the prediction of emotional reactions to events as cognitive reasoning based on the inference of preferences and beliefs. We frame human emotion understanding as inference over an *intuitive theory* of other minds. An intuitive theory is a logically and causally structured mental model (a ‘lay’ ontology) [27–29], which is typically not explicit or fully introspectable [30]. This work studies an aspect of the intuitive theory of emotion: observers’ mental model of people’s emotional reactions to events. Note that the aim of this work is to build a formal scientific model of people’s intuitive theory of emotion, not to test whether the intuitive theory is accurate. That is, although people are able to sensitively infer and accurately predict others’ emotions in some contexts [31–33], people make systematic errors in other contexts [3,34,35]. Because we are interested in capturing and characterizing people’s intuitive theory of emotion, we do not here attempt to test the ground truth accuracy of either the observers’ or the model’s predictions, only their similarity to each other.

(a) Inverse planning

How do human observers infer a specific person’s preferences and beliefs? One source of information is the person’s actions. People typically choose intentional actions that are likely to achieve their goals or maximize their rewards, given their values and beliefs (the principle of rational action). As a result, even a single sparse observation (e.g. observing one action) can lead observers to update estimates of the person’s mental states [36,37]. Observers’ intuitive reasoning about others’ actions can be framed as a theory-based Bayesian model [6,7], which formalizes how causal structure and prior beliefs constrain inference of latent mental contents [16]. In models of ‘inverse planning’, a forward planning model simulates how approximately rational agents, imbued with rich cognitive structure, perceive, plan and act in a dynamic world. Bayesian inversion of the forward model then supports inverse inference of what unobserved mental contents were likely to have caused the observed behaviour. Inverse planning models can closely match how observers use others’ behaviour to infer mental contents, such as beliefs, preferences, rewards, costs, habits and intelligence [15,17,38–41].

Inverse planning has been extensively applied in the domain of action understanding [42–44]. Adapting inverse planning to predict nuanced social emotions imposes demands on the latent representations and computations beyond what are typically required for action understanding. Predicting emotions like *envy*, *guilt*, *respect* and *gratitude* requires representing multifaceted preferences and recursive beliefs about rewards, costs, interpersonal relationships and reputation. Predicting emotions like *surprise*, *disappointment*, *regret* and *relief* requires computing prediction errors and counterfactuals.

While there are numerous approaches to modelling Theory of Mind [45,46], our work makes a principled commitment to inverse planning [8]. Module (1) instantiates an inverse planning model that infers rich abstract Theory of Mind representations. The forward model formalizes our hypotheses about observers’ conceptual knowledge of others’ intentional actions. For instance, observers know that people’s choices reflect values beyond their own monetary gain, such as equity and achieving a desirable reputation [36,47,48]. We hypothesize that observers infer these values to predict social emotions. To capture emotion predictions that depend on social values, we incorporate weighted utility terms like equity and reputation into the model. We empirically test these hypotheses by comparing observers’ attributions of players motivations against the model’s inference, and subsequently use the inferred weights to capture observers’ predictions of nuanced social emotions.

(b) Inferring appraisals

Module (2) extends the inverse planning framework, using the inferred preferences and beliefs to simulate observers’ latent reasoning about how a player will evaluate a new world state

(the outcome of the game). The idea that emotional experience is a consequence of how people evaluate events with respect to their desires and beliefs is a central principle of Appraisal Theory [49–51]. Appraisal Theories describe first-person emotional experience as an interaction between a person and an event, with respect to *appraisal variables* such as goal congruence (Did she get what she wanted?), agency (Who caused the event, and with what intention?), controllability (Could she influence the situation?) and probability (How likely was the outcome?) [52,53].

Many researchers have proposed that observers reason about others' emotions using a mental model of appraisal-like processes [4,8,10,12,54–58]. An influential theory is that people engage in a process of 'reverse appraisal' to infer the desires and beliefs of others by observing their emotional reactions to events [11,59,60]. Reverse appraisal emphasizes inverse inference: that is, reasoning about the appraisals that caused someone's emotions and expressions [13,59]. Empirical work supports the idea that people infer appraisals from expressions [61] and, based on the inferred appraisals, update their understanding of others' motivations [11,62] and personality traits [60].

Our work follows in the spirit of this theoretical framework, but with important differences in how we implement the overarching idea. Module (2) uses mental state representations inferred via inverse planning to generate probabilistic representations that reflect observers' latent reasoning about how a target will appraise a situation. We refer to these latent representations as *computed appraisals*. Whereas *reverse* appraisals reflect an inverse inference (appraisals are inferred from their effects), *computed* appraisals reflect a forward inference (appraisals are computed from their causes). A related approach is seen in multi-agent partially observable Markov decision processes (POMDPs), where simulated agents compute appraisals based on their action planning policies and belief updates, and can infer appraisals of other agents by representing models of their states [12,23,24]. At present, these computer simulations have not been tested against human judgements.

Another related line of work has computationally modelled human observers' emotion understanding as a Bayesian intuitive theory [3,4,55,63,64], see [13] for review. This line of research has not yet incorporated inverse planning. For example, Ong *et al.* [4] studied how observers predict others' emotional reactions to a lottery. Observers' predictions of eight emotions were well captured by a model based on three deterministically computed appraisal variables: the amount won, the reward prediction error and the absolute value of the reward prediction error. While groundbreaking, this prior model has a limited representational space. Players in a lottery make no decisions and have no social interactions, and the model predicts the same emotion for every player who received the same outcome. In another example, Wu *et al.* [55] used an inverse planning model to study how observers infer preferences and beliefs based on a person's emotional reaction to events (e.g. if a person smiles at the outcome, she wanted it; if she opens her eye wide, she did not expect it), but not how observers predict emotions from inferred preferences and beliefs. In our framework, we therefore formalize the computation of appraisals using the machinery of inverse planning to reason over a Bayesian intuitive theory of emotion, combining key components of prior work.

(c) Modelling emotion understanding

In our proposed framework, computed appraisals act as a latent mental grammar of emotion understanding, and emotion concepts reflect computations in this latent space [65]. Module (3) translates computed appraisals into emotion predictions by applying 'emotion concept' functions that define emotions in terms of computed appraisals. There are many possible ways to accomplish this step (essentially, writing a dictionary of emotion labels). It might be possible to constrain these definitions manually, by consulting formal and intuitive theories of the meanings of emotion labels [20,66–73]. In the present work, we preferred to learn the transformation from computed appraisals to emotions. Thus, our strategy can be situated within two tensions among modelling approaches.

The first tension relates to how reliant models are on humans. Computer science research tends to emphasize stimulus-computability, building and training models that operate over

stimuli directly. Psychology research tends to emphasize the testing of psychological hypotheses, using human observers to abstract mental state representations from stimuli. The second tension relates to how model structure is acquired. Theory-driven approaches define representations and computations upfront. Data-driven approaches learn these from training data.

Some computer science work favours building highly structured causal models with cognitive latent spaces. This approach forgoes learning transformations between latent variables and emotions, opting to hand-code computations for appraisal variables that are prescribed by Appraisal Theories [12,23,24], see [18,74] for reviews. Appraisal variables are then translated into emotions according to prescribed definitions [22,75–77]. Other computer science work favours training less-structured models. This approach forgoes extensive hand-coding, opting to learn latent representations from statistical regularities in large datasets [78–80], see [81–83] for reviews. These learned latent representations can encode patterns mapping between emotion labels and expressions, scenes, objects, actions and social interactions [84–88].

Psychology research has aimed to build and test first- and third-person appraisal theories by modelling the relationships between empirical ratings of appraisals and of emotions. This approach relies on human observers to generate representations of stimuli. Observers judge someone’s appraisals and emotions based on information about the situation or the person’s expression, and emotion concept functions are fit or tested on these data [11,54,61]. Given manually annotated appraisal variables, simple classifiers can match human labels for many emotional events [54]. For example, a classifier given human ratings of 25 appraisal variables picked the self-reported emotion label (from 14 choices) for 51% of 6000 real-life events [68].

Our present work takes a middle path between these various approaches. We build a highly structured causal model based on theoretical constraints and psychological insights into social decision making, appraisal computations and emotion understanding. However, we implement general cognitive principals from Appraisal Theories, behavioural economics and computational cognitive science, rather than predefined representations of appraisal variables and emotion concepts. Primitive appraisal computations (achieved utility, prediction error, counterfactual reasoning) are applied over abstract Theory of Mind representations (preferences and beliefs), which are inferred from the event by inverting a causally structured generative model. The latent space of computed appraisals is then used to learn the conceptual structure of emotion predictions. Thus, we leverage probabilistic programming to infer, generate and discover the cognitive structure of the human intuitive theory of emotion.

Our formulation is situation-computable, operating over the same information given to observers. Since the model does not rely on humans to judge appraisals, the latent space of computed appraisals can be larger and more complex than empirically rated appraisal variables. In addition to reflecting sophisticated latent Theory of Mind reasoning, computed appraisal variables (and the learned emotion concepts) are interpretable owing to the cognitive structure of the generative model.

(d) Comparing our model to human observers

In this paper, we compare our framework to human observers in three ways. First, we compare our model’s inverse planning against humans observing the same game. Second, we compare our model’s capacity to capture inferences of nuanced social emotions following outcomes of the games. Third, we test the model’s ability to adjust to personalizing information about individual players in these games.

The ‘Split or Steal’ game is socially rich, involving high-stakes social coordination, trust, betrayal, equity and public reputation. In the first set of experiments, we tested hypotheses about how observers reason about players’ action planning. Module (1) formalizes these hypotheses by inverting forward planning models to infer observers’ attributions of players’ preferences and beliefs. Empirical studies of social games make evident that players value not only money, but also how their actions will impact others [89–92]. In a one-shot social dilemma like the ‘Split or Steal’ game, an agent maximizing monetary payoff would always choose to defect [2]. By

contrast, humans playing ‘Split or Steal’ chose to cooperate about half of the time [1], because they bring non-monetary social values into these games. We predicted that observers infer that players are motivated by social values, such as inequity aversion and reputational signalling; and observing a player’s choice to cooperate or defect leads people to update their understanding of the player’s preferences and beliefs. The results support these hypotheses, indicating that latent action planning representations are intuitive to observers and that the cognitive structure of the inverse planning model captures observers’ mental state inferences.

In the next set of experiments, we investigated the cognitive structure of emotion concepts. To sample the sophistication and breadth of observers’ intuitive reasoning about players in this game, we collected empirical predictions of 20 nuanced emotion labels, which we adapted for this task from prior work [54,68] (see the electronic supplementary methods S51e). We hypothesized that capturing the empirical pattern of emotion predictions requires that a model represent observers’ intuitive reasoning about players’ decision-making and event appraisals. Module (2) formalizes hypotheses about how observers use representations of preferences and beliefs to reason about players’ event appraisals. Drawing from Appraisal Theories, we predicted that emotion judgements depend on specific computations (achieved utility, prediction error, counterfactuals) over inferred mental states. For example, emotions like *joy*/happy are functions of achieved utilities [4] and *fury*/rage are functions of prediction errors [68]. Emotions like *disappointment* depend on counterfactual reasoning about how events outside of a person’s direct control could have been different [93], and *embarrassment*/shame depend on counterfactual reasoning about how one’s own actions could have been different [94]. Module (3) learns transformations between computed appraisals and empirical emotion predictions. Lesions of these modules confirm that inverse planning is necessary to capture emotions that depend on inferences of why a player acted a certain way (not simply what events the player experienced), like *guilt*, and social appraisals are necessary to capture emotions that depend on interpersonal interactions, like *embarrassment* and *envy*.

Finally, a key empirical phenomenon is that individual people may react differently to the same outcome.² Observers can use multiple sources of information to predict individual players’ emotions. Because our model links prior beliefs, intentional actions, appraisals of subsequent events and emotion concepts, new information (e.g. different priors) propagates through the causal structure to update connected representations. We provided observers with personalizing information about specific players and collected preference and belief attributions and emotion predictions, for the individual players. Thus, our model can capture how observers update their emotion predictions based on personalizing information.

3. Inverse planning with social values

In our model of observers’ intuitive theory of emotion, inferred mental contents serve as the basis for computing appraisals and predicting emotions (figure 1). Module (1) implements a richly structured inverse planning model [15,17], which simulates how observers infer preferences and beliefs by reasoning over an intuitive theory of players’ minds. A forward model simulates what actions would be made by players with varying preferences and beliefs by formalizing causal relations between players’ mental contents and their behaviour. Bayesian model inversion then enables inference of the joint preferences and beliefs that a player was likely to have, given the player’s decision to cooperate or defect in the ‘Split or Steal’ game.

In the forward planning model, we incorporate social equity utilities that account for people’s actual decisions in social dilemmas [97,98]. Fehr & Schmidt [97] proposed that humans are motivated, to varying degrees, by two kinds of concerns for fairness in social interactions. Disadvantageous inequity aversion (*DIA*), a preference not to end up worse off than others, is a powerful and culturally conserved social preference [99,100]. In the context of ‘Split or Steal’,

²Indeed, Appraisal Theory was initially proposed [95] and later developed [96] to explain how the same event might evoke different emotions, in different people, on different occasions.

DIA is a preference not to be left with nothing while the other player steals the whole pot. In addition, Fehr and Schmidt observed that people's choices reflect advantageous inequity aversion (*AIA*), a preference not to extract more than one's fair share of a resource. In the context of 'Split or Steal', *AIA* is a preference not to steal the whole pot and leave the other player with nothing. Rational planning in the game thus maximizes utility over both non-social (monetary) and social (interpersonal inequity aversion) preferences, given expectations of the opponent's choice.

We hypothesize that observers have an intuitive grasp of players' social and monetary values. After observing a player's choice, observers update their estimate of the player's monetary and social values, and expectations. We begin by simulating players in an anonymous version of 'Split or Steal', and then extend the forward model to the actual public game.

(a) Inverse planning in an anonymous game

We first simulated how players privately decide whether to cooperate (C) or defect (D) in an anonymous version of 'Split or Steal'. In this ANONYMOUSGAME model, players have preferences exclusively for 'base' features, i.e. variables that can be objectively calculated from the situation and do not require mental state inference. We use the utility parametrization of Fehr & Schmidt [97] as our base features: player 1's total monetary reward (*Money*), how much more player 1 received than player 2 (advantageous inequity, *AI*), and how much more player 2 received than player 1 (disadvantageous inequity, *DI*); see the electronic supplementary material, figure S2.

Payoffs to the players are determined by the action of player 1 (a_1), the action of player 2 (a_2) and the amount of money in the jackpot (*pot*). Thus, the outcome of a game is represented by the tuple $\langle a_1, a_2, pot \rangle$, and the base features are deterministic functions of this tuple.

We simulate player 1's decision making as approximately rational subjective utility maximization over these base features. Simulated players are endowed with preferences and beliefs, which are randomly sampled from an empirically fit prior (see BasePrior in the electronic supplementary methods §S1j). Continuous preference weights ($\omega \in [0, 1]$) modulate the subjective utility that player 1 derives from the base features. A weighted expectation about what choice the opposing player will make ($\pi_{a_2} \in [0..1]$) models player 1's latent belief about $P(a_2)$. A prior belief about the expected value of the game ($\pi_{Money} \geq 0$) models how much money player 1 expected to win before the player learned how much money was actually in the pot.

A simulated player calculates the expected utilities of the action choices ($a_1 \in \{C, D\}$) based on its preferences and beliefs:

$$E[U^{\text{base}}(a_1)] = \sum_{a_2} \pi_{a_2} \cdot \left[\omega_{Money}^{\text{base}} \cdot v(Money - \pi_{Money}) - \omega_{AIA}^{\text{base}} \cdot v(AI) - \omega_{DIA}^{\text{base}} \cdot v(DI) \right]. \quad (3.1)$$

The negative signs associated with *AI* and *DI* indicate that players seek to minimize inequity, thus $\omega_{AIA}^{\text{base}}$ and $\omega_{DIA}^{\text{base}}$ reflect a player's advantageous and disadvantageous inequity *aversion*. The value function $v(\cdot)$ and the reference point π_{Money} reflect insights from prospect theory and the study of how people value uncertain rewards [101] (for details of implementation, see the electronic supplementary methods §S1f). Because pot sizes in the 'Split or Steal' game can range from \$1 to over \$100k USD, we adjust the utilities to reflect people's nonlinear valuation of rewards. The value function (v) applies a transformation commonly used in behavioural economics to account for people's diminishing marginal utility [102,103]. For our purposes, v amounts to a sign-adjusted logarithm that treats gains and losses symmetrically. Because players on the 'Split or Steal' gameshow, and observers in our studies, know the range of pot sizes before the game begins, we model players as having an expectation about how much they would win. The reference point π_{Money} adjusts monetary utility relative to how much a simulated player expected to win before learning the pot size. Rewards that fall short of the reference point are perceived as negative utilities.

To calculate the expected utility of an action (a_1), simulated players integrate subjective utility over the opposing player's possible actions ($a_2 \in \{C, D\}$). This involves scaling the subjective utility of an outcome by player 1's belief that player 2 will choose a_2 . The expected utility of a simulated

player choosing action a_1 is $\mathbf{E}[U^{\text{base}}(a_1)]$. Decision making follows probabilistically by sampling from the softmax of expected utility: $P(a_1 | \omega^{\text{base}}, \pi_{a_2}) \propto \exp(\lambda \cdot \mathbf{E}[U^{\text{base}}(a_1)])$.

The softmax function is a standard decision policy for modelling an agent's planning and decision-making in uncertain environments [104] and for observers' reasoning about others' noisy choices [15,16,36,38,40]. The thermodynamic parameter λ determines how rationally versus noisily decisions reflect differences between the expected utilities of choices considered by a simulated player. We marginalize over π_{Money} since we did not collect empirical attributions or fit the prior.

The ANONYMOUSGAME forward planning model can be inverted to infer observers' attributions of mental contents to players in an anonymous version of the 'Split or Steal' game (see the electronic supplementary material, figure S3 for empirical attributions and model inference of preference and belief weights). However, as a model of the 'Split or Steal' game, the ANONYMOUSGAME model is incomplete. To serve as a basis for emotion prediction for the public game, we needed to introduce a salient aspect of the Golden Balls gameshow: the audience.

(b) Second-order preferences: players' motives for reputation

The ANONYMOUSGAME model is missing a critical element of social strategy games: players' motive to enhance their reputation. For example, Arthur may choose to cooperate primarily to signal his cooperativeness to future social partners. We hypothesize that human observers can infer such second-order preferences, and that inferences about the motive to enhance one's reputation underlie prediction of key social emotions, like *embarrassment* and *pride* [105]. We therefore extended the generative model of decision planning in an anonymous game to include players' reputation concerns.

A standard way to incorporate reputation concerns might be to add additional utility variables that define the reputational consequences players expect of their actions. Unlike the base features, the reputation signals cannot be objectively computed directly from the events and must therefore be specified for each situation and action. We follow a more cognitively natural strategy, whereby players apply their own Theory of Mind to anticipate how others will evaluate them [36]. To choose an action that is reputation enhancing, players must first infer how their behaviour will be interpreted by others. This requires an embedded inference loop. We model a simulated player's expected reputation as the inferences a rational observer would make about the weights of the player's base utility function (ω^{base}). The inferred base weights are themselves weighted and treated as 'second-order' utilities. Thus, a simulated player's expected reputation reflects the player's belief, and preference, about what other people will think the player's values are.

In the PUBLICGAME model, we introduce a reputation utility for each base feature. The expected reputational consequences of a player's action are weighted by randomly sampled preferences (ω^{repu}), which model how much the player cares about other people's beliefs. The expected utility of an action is the sum of the expected base utilities and the expected reputation utilities:

$$\begin{aligned} \mathbf{E}[U^{\text{base+repu}}(a_1)] &= \mathbf{E}[U^{\text{base}}(a_1)] - \omega_{\text{Money}}^{\text{repu}} \cdot v(\mathbf{E}[\omega_{\text{Money}}^{\text{base}} | a_1] \cdot \text{pot}) \\ &\quad + \omega_{\text{AIA}}^{\text{repu}} \cdot v(\mathbf{E}[\omega_{\text{AIA}}^{\text{base}} | a_1] \cdot \text{pot}) \\ &\quad + \omega_{\text{DIA}}^{\text{repu}} \cdot v(\mathbf{E}[\omega_{\text{DIA}}^{\text{base}} | a_1] \cdot \text{pot}), \end{aligned} \quad (3.2)$$

where $\mathbf{E}[\omega^{\text{base}} | a_1]$ is a simulated player's expectation of what other people would infer about the player's base preference, if the player chooses a_1 . The expected base utility of an action, $\mathbf{E}[U^{\text{base}}(a_1)]$, is the same as in the ANONYMOUSGAME model, equation (3.1). The sign on each reputation utility is opposite that of the corresponding base utility, reflecting the hypothesis that observers believe that players desire to be seen as motivated to improve equality, and not motivated to selfishly maximize their own monetary payoffs. We assume that reputation utilities

are functions of the pot size (the higher the stakes of a decision, the more consequential the reputation signals).

A simulated player calculates the expected utility of an action, $E[U^{\text{base+repu}}(a_1)]$, based on randomly sampled base preferences (ω^{base}), reputation preferences (ω^{repu}), belief about which action the opponent is likely to choose (π_{a_2}), prior belief about the expected value of playing the game (π_{Money}) and beliefs about the inferences other people will make of the player's base preferences ($E[\omega^{\text{base}} | a_1]$). Decision making follows probabilistically by sampling from the softmax of expected utility:

$$P(a_1 | \omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2}) \propto \exp(\lambda \cdot E[U^{\text{base+repu}}(a_1)]). \quad (3.3)$$

Preferences, and the belief about the opponent's action, are sampled from an empirical prior (see GenericPrior in the electronic supplementary methods §S1j).

The purpose of building a generative model that simulates how players with varying preferences and beliefs make decisions in the 'Split or Steal' game, is to capture observers' latent reasoning about players' intentional actions. Namely: What were a player's mental contents given that the player chose to cooperate or chose to defect? Since the forward model of decision making is invertible, it supports inverse inference of a players' preference and belief weights. We invert the PUBLICGAME forward model using Bayes's rule:

$$P(\omega, \pi_{a_2} | a_1) \propto P(a_1 | \omega, \pi_{a_2}) \cdot P(\omega, \pi_{a_2}), \quad (3.4)$$

where ω is the six-element vector of base and reputation preference weights. $P(\omega, \pi_{a_2} | a_1)$ is the joint posterior distribution over preference and belief weights conditional on player 1's action.

(c) Comparison to human observers

The first goal of our model is to capture the inferences observers make about players' preferences and beliefs. We therefore tested whether human observers systematically infer the players' values and expectations from observing a single choice, and whether we could capture these inferences by inverting our generative model of players' behaviour. We presented Amazon mTurk participants with scenarios depicting one player's decision to cooperate or defect on the 'Split or Steal' gameshow. These scenarios were synthesized from the range of possible pots and decisions, rather than reflecting any actual recorded episode. The observers judged players' base and reputation preferences, and belief about the other player's intended decision (see electronic supplementary methods §S1a for details of the data collection).

We found that human observers readily and consistently inferred the psychological features from under-specified input. Observers' judgements and the inverse inference of the PUBLICGAME model are shown in figure 2. Human observers and the model made very similar inferences from the same observed actions. For example, observers inferred that Arthur's (player 1's) decision to cooperate means that he was likely to be less motivated by acquiring as much money as possible (base *Money*), more averse to gaining an unequal and superior outcome (base *AIA*), and less adverse to receiving an inferior outcome (base *DIA*), than if he had defected. If Arthur cooperated, he was also judged to care more about people believing that he values other things above maximizing his own financial gain (repu *Money*) and does not want to take advantage of her opponent (repu *AIA*). If he defected, he was judged to care more about people believing that he is a strong competitor and not one easily taken advantage of (repu *DIA*).

In sum, the PUBLICGAME forward planning model can generate plausible player choices, and can be inverted to make inferences about players' values from the observation of a single choice. Observers make similar systematic inferences of players' values from the same observation. Both observers and our model successfully resolve an ill-posed inverse problem, to recover latent mental contents that motivated players' behaviour.

As a generative model of decision making, the PUBLICGAME model is much richer than is necessary to predict players' choices in a Prisoner's Dilemma, which can be captured by extremely simple models [106]. Nevertheless, our interest is in what observers infer about the latent mental

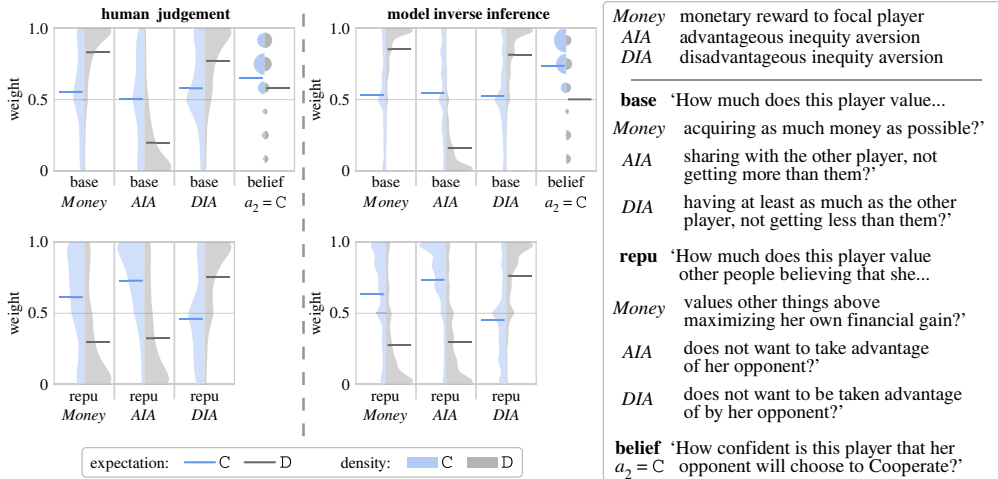


Figure 2. Inverse planning. Human observers were shown a player's decision to cooperate (C) or defect (D) and judged the player's likely preferences and belief. Model inversion yields a joint inference of the mental contents conditional on the players' actions. Preference weights take continuous values between zero and one. Player 1's belief about what player 2 will choose was rated on a 6-point confidence scale. Expectation shows the mean weight of each marginal distribution conditional on the player's action (a_1).

contents that underlie the decisions made by others. For this purpose, the richer model better captures the inferences human observers make and supports the subsequent inference of players' fine-grained reactions. Most importantly for our current purposes, we expect that this richness is necessary to capture the predictions that observers make about players' emotions.

4. Computed appraisals

Through the successive inversion of increasingly rich generative models of behaviour, we have built an inverse planning model that uses a player's choice in a social game to infer the joint posterior probability of the player's selfish, social and reputational preferences, and belief about the opposing player's intended action. The preferences and beliefs inferred by Module (1) serve as the basis for computing appraisals in Module (2) (figure 1*b*). Computed appraisals are latent Theory of Mind representations: how players evaluate a new world state (the outcome of the game) caused in part by an event outside of the player's intentional control (the opponent's action) given the player's mental contents.

As the cognitive latent space for predicting emotions, computed appraisals need to represent the computational structure of observers' emotion concepts. Drawing from prior work, we define primitive appraisal computations, which are applied over inverse planning representations. We implement four types of appraisal computations based on achieved utility (*AU*), utility prediction error (*PE*) and counterfactual utilities with respect to the actions of player 1 and player 2 (*CFa₁* and *CFa₂*, respectively). The rest of this section explains how these appraisals work in high-level terms; formal definitions are given in the electronic supplementary methods §S1i.

In the PUBLICGAME model, players make decisions by calculating the expected utility of their actions. When the opponent's action is revealed, and the outcome of the game is known, simulated players learn the utilities they achieved (*AU*) and the error signals between these outcomes and what they expected (*PE*). The same mental contents that led a simulated player to choose an action can be used to compute the utilities that *would* have been achieved, if the player had made a different choice (*CFa₁*), or if the opponent had made a different choice (*CFa₂*). We leverage these rich mental state representations to compute appraisals over monetary, social

and reputational representations, incorporating the simulated player's beliefs about what was going to happen, what did and did not happen, and how the player and the opponent could have changed what happened. Figure 3a shows how the events of the 'Split or Steal' game load onto the computed appraisals.

Computed appraisals follow a similar nomenclature as utilities in §3, defined in terms of 'Money', 'AIA' and 'DIA' utility terms, and both first-order ('base') and second-order ('repu') preferences. To illustrate more concretely how our four types of appraisals are defined, consider just the base monetary reward. During planning, the base monetary utility a player expected is written as EU_{Money}^{base} . When the player learns the opponent's decision (and correspondingly, the outcome of the game), the same mental contents that led to the player's choice determine the subjective utility that the player achieves. Thus, the achieved utility (AU) for base monetary utility, written as AU_{Money}^{base} , reflects the simulated player's subjective valuation of the event based on the player's preference (ω_{Money}^{base}) and how much Money the event confers.

Prediction error (or 'expectation violation') is the discrepancy between what was expected and what occurred. Extensive research illustrates that prediction error is a fundamental computation in first-person emotion experience [107–113] and in third-person emotion understanding [13,114] of emotions like *surprise*, *disappointment* and *fury/rage* [4,68,115]. For a simulated player's base utility terms, we compute prediction error (PE) from the difference between the achieved utility and expected utility. In addition, we use a player's weighted belief to compute the absolute prediction error of the opponent's action (how unexpected the opponent's behaviour was): $|PE \pi_{a_2}|$.

Counterfactuals involve mental simulations of alternative realities, and are central to causal reasoning. For our current purposes, it is comparing what could have happened to what did happen. Counterfactual judgements are a fundamental computation in first-person experience [19,116–119] and in third-person emotion understanding [4,63,120–123]. Reasoning about counterfactual events outside of a person's direct control is implicated in emotions like *disappointment* and *relief*, while reasoning about how a person could have changed the situation by choosing a counterfactual action is implicated in emotions like *embarrassment*, *regret* and *guilt* [93,94,124,125].

We compute counterfactual contrasts based on the action not chosen by each player. For the opponent's action counterfactual (CFa_2), which a simulated player cannot directly control, the contrast between the counterfactual utility and achieved utility is weighted by the simulated player's belief that the opponent would make the other choice: π_{-a_2} . For the simulated player's action counterfactual (CFa_1), the contrast is weighted by the probability that the player would have made the other choice, given the player's preferences and updated belief about the opponent's action³: $P(\neg a_1 | \omega, a_2)$.

In sum, the machinery of inverse planning makes it feasible to compute probabilistic representations of players' appraisals. The latent space of computed appraisals reflects sophisticated causal reasoning about recursive social preferences and beliefs. We now leverage these abstract Theory of Mind representations to reverse-engineer the cognitive structure of observers' emotion concepts. In effect, we learn a Computational Appraisal Theory directly from observers' emotion judgements.

5. Emotion predictions

We now return to the challenge that we began with: testing whether our computational model can capture the conceptual knowledge and intuitive reasoning that underlie human observers' emotion predictions.

³The probability weighting term is based on the softmax distribution in equation (3.3). Since the simulated player has now observed which choice the opponent made, the player's belief about the opponent's action is updated to reflect the player's knowledge: $\pi_{a_2} \rightarrow a_2$. This gives a measure of how likely the player would have made the other choice ($\neg a_1$), if the player had known which action the opposing player was going to choose.

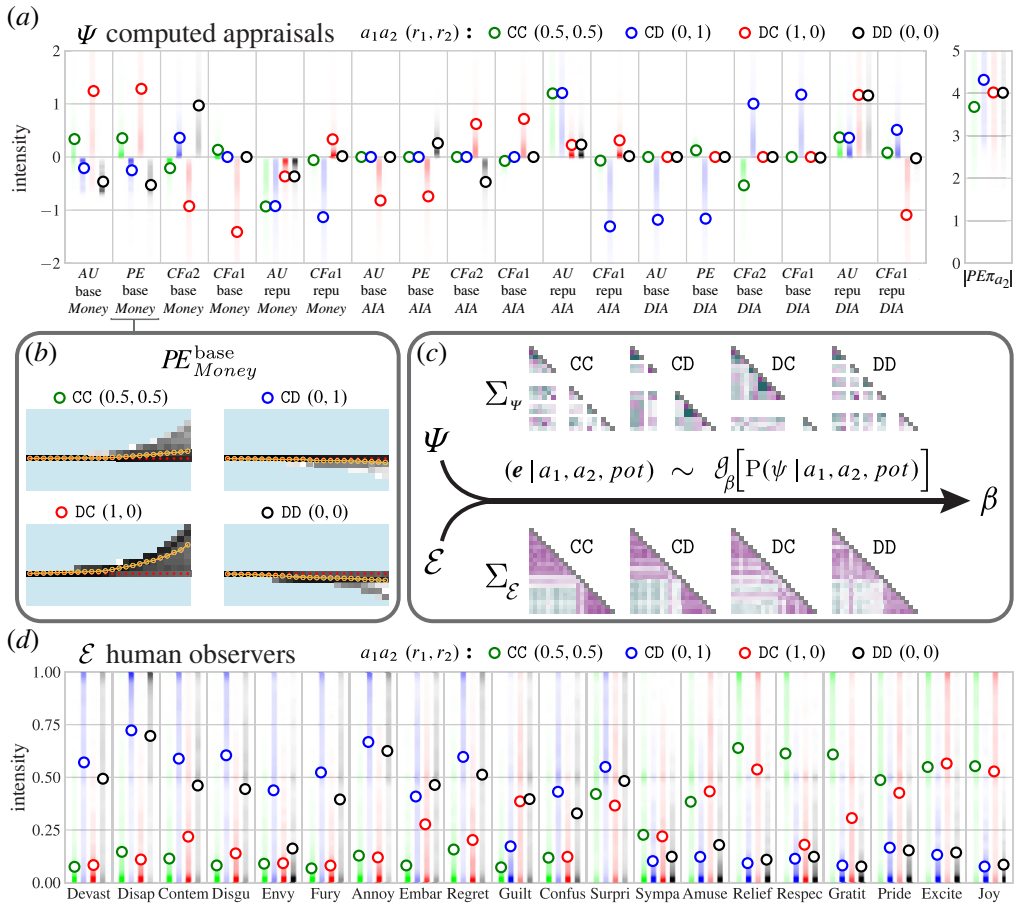


Figure 3. Generative structure. (a) Expectations and densities of the normalized computed appraisals. Ψ is the matrix of the 19-dimensional appraisal vectors. The legend gives the relative payoffs to the players (r_1, r_2), e.g. when player 1 Cooperated and won nothing because player 2 Defected and won the whole pot, $a_1 a_2 (r_1, r_2)$: CD (0, 1). Colour indicates the outcome of the games. (b) Example of a computed appraisal's relationship to pot size. The x -axis shows the 24 pot sizes (non-parametric scaling), y -axis shows the loading on simulated players' monetary utility prediction error, colour indicates density. (c) We learn a function (g) that transforms computed appraisals (Ψ) into emotion predictions (\mathcal{E}) by scoring the empirical emotion vectors predicted for the *GenericPlayers* from the joint posterior over computed appraisals. To learn the transformation parameters, we leverage the expectations, as well as the hierarchical covariance structure of computed appraisals and of empirical emotion attributions. The result is a sparse weights matrix β . Expectations are shown in (a,d). Correlation matrices shown in (c) give the within-stimulus correlation (averaged within outcome) between computed appraisals (top) and between empirical emotion predictions (bottom). (d) Emotion predictions for the *GenericPlayers*. Circles show the expected intensity for each outcome, summing over pot sizes and the eight photos. Shading shows the density of judgements. \mathcal{E} is the matrix of the 20-dimensional emotion prediction vectors. Each expectation (and associated distribution) reflects $n = 1108$ judgements of $n = 554$ observers.

(a) Human observers' emotion predictions

We collected human observers' predictions of the emotions players would experience when the outcome was revealed in 'Split or Steal' games. We collected two datasets from online participants. The training data ($n = 554$) were used to learn a transformation between the latent space of computed appraisals and the emotion predictions, which was then used to predict emotions for the test data ($n = 1512$). In the test data, observers were presented with specific information about each focal player. Collection of these data, referred to as the *SpecificPlayers*, will be described in §6.

In the training data (*GenericPlayers*), observers were briefed on the structure of the ‘Split or Steal’ game and watched a video taken from the show in which the presenter explains the rules and two players negotiate in an attempt to convince the other to choose ‘Split’ (*cheap talk* negotiation). The introductory video ends before the players reveal their choices. Observers completed eight trials, in which they saw a photograph of the focal player (designated player 1), a pot size (ranging from \$2 to \$207365 USD), and the actions chosen by both players in that game. Observers saw two games for each category of payoff: CC where both players cooperated and each won half; CD where player 1 cooperated and received nothing; DC where player 1 defected and took everything; and DD where both players defected and both got nothing. Observers then predicted how much player 1 would experience 20 different emotions: *Devastation, Disappointment, Contempt, Disgust, Envy, Fury, Annoyance, Embarrassment, Regret, Guilt, Confusion, Surprise, Sympathy, Amusement, Relief, Respect, Gratitude, Pride, Excitement* and *Joy*.

To learn a transformation between the model and human emotion judgements, we make use of the rich structure present in the observers’ emotion predictions. The *GenericPlayers* data (figure 3d) illustrate that, even from sparse event depictions, human observers made systematically different emotion predictions for players in the four different outcome categories. At the coarsest qualitative level, observers predicted that players who won money (CC and DC outcomes) would experience more positive emotions and players leaving with nothing (CD and DD outcomes) would experience more negative emotions (figure 3d). However, observers’ emotion predictions do not just reflect the monetary outcomes of the game. For example, when player 2 defects, player 1 necessarily receives no monetary reward, yet observers predicted that player 1 would have different emotional reactions depending on whether he chose to cooperate (more *envy* and *contempt*) versus defect (more *guilt*). Note that preference/belief attributions (described in §3) and emotion predictions were collected from mutually exclusive groups to avoid cueing observers to think about emotion experience in terms of the planning variables or vice versa.

(b) Learning the latent structure of the intuitive theory of emotion

We hypothesized that human observers infer players’ values and expectations from their actions using inverse planning, and predict players’ emotional reactions to events based on those inferred mental states. In this model, emotion predictions reflect observers’ reasoning about how players would react to an event given the particular players’ beliefs and preferences. Critically, we assume that emotion prediction relies on inverse planning. Inferred mental contents, generated via the inversion of an intuitive Theory of Mind, form the basis for reasoning about how a player will evaluate events. In our proposed model of the intuitive theory of emotion (figure 1), computed appraisals serve the functional role of linking observations (the events in a ‘Split or Steal’ game) and emotion concepts. Thus we call our model of emotion prediction based on mental states inferred from inverse planning, a COMPUTEDAPPRAISALS model.

In Module (1), the model uses the pot size and player 1’s chosen action to update estimates of player 1’s preferences and beliefs. In Module (2), these preferences and beliefs then affect how the player appraises the situation. To generate computed appraisals for the *GenericPlayers*, we ran the PUBLICGAME model in the same way as in §3b: using an empirically derived prior over the base preferences and beliefs, we inverted the hierarchical generative model of behaviour. Then, we computed how simulated players would appraise the outcome of the game. Appraisals are computed as the achieved utilities, prediction errors and counterfactuals, on a player’s beliefs, base preferences and reputation preferences. See the electronic supplementary methods §S1i for details of how appraisals are computed, and the electronic supplementary methods §S1j for details about the priors. Module (3) transforms computed appraisals into emotion predictions by applying learned emotion concepts: functions that translate appraisal loading into emotion intensities. Thus, before we can generate emotion predictions, we need to learn the ‘meaning’ of each of the 20 emotion labels that human observers rated, in terms of the set of appraisal variables.

To learn the function relating emotion labels to computed appraisals, we made a strong assumption about the generative structure of observers’ emotion predictions: when people are

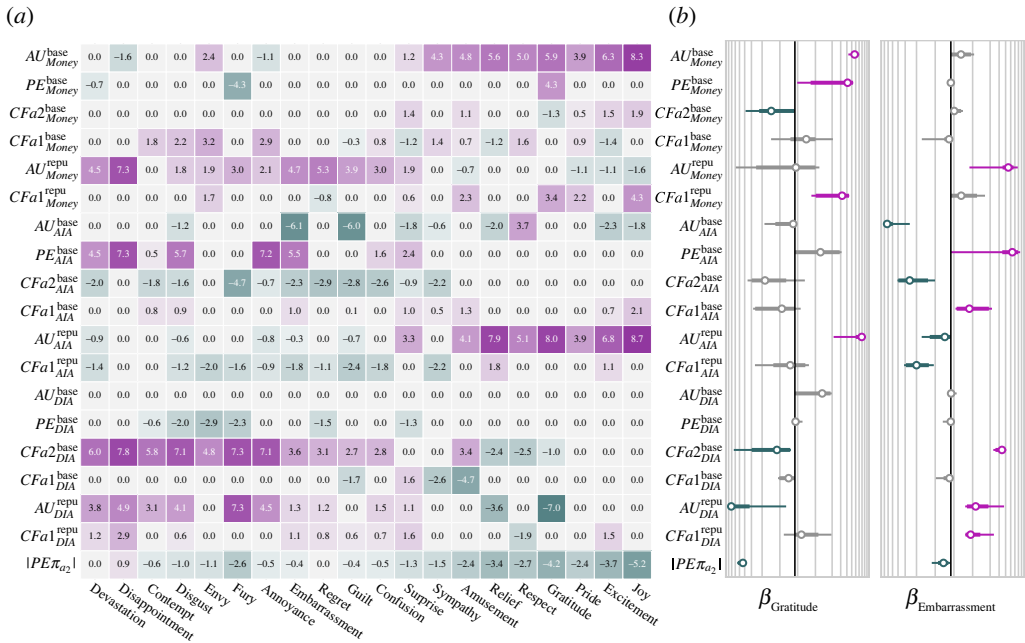


Figure 4. Appraisal structure of the intuitive theory of emotion. The β weights of the transformation layers were learned based on the joint distribution of appraisals and the joint distribution of emotion predictions for the *GenericPlayers*. A Laplace prior over the β weights induces a sparse solution. To learn the scale of the prior, we cross-validated on subsets of the *SpecificPlayers* and generated emotion predictions for the leftout players. Saturation indicates that the 99% CI does not overlap with zero. (a) Mean weights of the learned transformation. (b) These log-scale plots show the expectation, 95% and 99% CI of the weights learned for two example emotions, *gratitude* and *embarrassment*.

asked to predict a player's emotions, they do not make 20 independent inferences but rather infer a joint distribution over the player's preferences and beliefs, and reason about how these inferred mental contents would cause the player to evaluate the situation (figure 1). For instance, if player 1 cooperated while player 2 defected (CD), how much an observer thinks that player 1 wanted to avoid being disadvantaged will be reflected in that observer's predictions of player 1's experience of both *embarrassment* and *envy*. Thus, the covariance patterns of observers' emotion predictions reflect the latent structure of their intuitive theory of psychology. Using the *GenericPlayers* training data, we leverage this information to learn a mapping between people's empirical emotion predictions and the joint distribution over appraisal variables generated by the model.

Figure 3 shows the model's computed appraisals and observers' emotion predictions for the *GenericPlayers*. Figure 3a,d show the expected values given an outcome. Figure 3c shows the average within-stimulus correlation matrix for each outcome. Note that formalizing computed appraisals as a probabilistic generative model permits us to leverage within-stimulus covariance in latent structure discovery.

Based on the *GenericPlayers* data shown in figure 3, we learn a sparse transformation between the joint distribution of computed appraisals and the joint distribution of emotion predictions. Specifically, we treat the empirical emotion prediction vectors as observations from some function of the posterior distribution of computed appraisals (g in figure 3c). We find a transformation of the appraisal distribution that maximizes the probability of observing the empirical data under a Laplace prior on the transformation coefficients. This yields a sparse transformation between computed appraisals sampled from the COMPUTEDAPPRAISALS model and continuous quantitative predictions of the player's emotions.

This model recapitulates the social cognitive reasoning that allows human observers to predict players' emotions for arbitrary games. The emotion concepts shown in figure 4 reflect a computational hypothesis about the intuitive theory of emotion. This hypothesis says that observers' emotion predictions reflect latent computations over players' inferred mental contents. For example, a player who is inferred to value money highly will experience more *gratitude* when she wins more money (AU_{Money}^{base}), and when she wins more than she expected (PE_{Money}^{base}). A player will experience more *gratitude* when her opponent could have prevented her from winning money but chose not to, and less *gratitude* when her opponent could have chosen an action that would have caused the player to win money but instead chose an action that resulted in the player winning nothing (CFa_{2Money}^{base}). The more a player cares about not being in a socially disadvantageous position the more *gratitude* she will experience when her opponent could have taken advantage of her but chose not to, and the less *gratitude* she will experience when her opponent decided to exploit her (CFa_{2DIA}^{base}). The more a player is motivated to be seen as a fierce competitor, the less *gratitude* she will experience (AU_{DIA}^{repu}).

The appraisal pattern is quantitatively and categorically unique for each emotion, suggesting that these 20 emotions are conceptually distinct. Much of the learned structure qualitatively aligns with existing emotion taxonomies [68,72,126]. We next test if the computational hypothesis formalized by the COMPUTEDAPPRAISALS model captures human emotion predictions.

(c) Comparing the computed appraisals model to human observers

The COMPUTEDAPPRAISALS model generates a joint distribution over 20 emotions based on the two players' actions and the pot size (a_1, a_2, pot) by generating computed appraisals under a prior distribution of player 1's preferences and belief $P(\omega, \pi_{a_2})$. Using the transformation, we learned based on the *GenericPlayers*, we generated personalized emotion predictions for 20 *SpecificPlayers*. The *SpecificPlayers* are described in detail in §6, but before considering how personalizing information biases emotion predictions for individual players, we first consider the overall structure of the model. The COMPUTEDAPPRAISALS model captures the overall pattern of human emotion judgements. Emotion predictions generated by the model (averaged over players and pot sizes) are shown in figure 5a. Positive emotions are predicted when players win money and negative emotions when players lose money. In addition, the model captures some of the more nuanced features of the empirical judgements. When a player's opponent defects, causing the player to leave with no money, the model (like human observers) predicts more *envy* if the player cooperated (CD) and more *regret* if the player defected (DD). When the opponent cooperates, causing the player to win money, the model (like human observers) predicts more *relief* and *gratitude* if the player cooperated (CC) and more *guilt* if the player defected (DC).

To assess the explanatory power of the model, we use Lin's Concordance Correlation Coefficient⁴ (*ccc*), which is a metric of the agreement between model predictions and a ground truth measure (the empirical emotion predictions) [127], and bootstrap resampling to estimate 95% confidence intervals (CI). Across all players, emotions, outcomes and pot sizes, the COMPUTEDAPPRAISALS model fit the observer's emotion predictions for the *SpecificPlayers* data well: *ccc* = 0.854 [0.844, 0.859] (figure 6c).

Predictions of different emotions depend on different types of information, making it likely that a model's latent representations will enable it to capture some emotions better than others. Similarly, human observers can find a stimulus ambiguous with regard to one emotion but unambiguous with regard to another (figure 6b shows the reliability of observers' predictions and how well the COMPUTEDAPPRAISALS model captures the empirical emotion predictions for the *SpecificPlayers*). To test whether the rich generative structure of the COMPUTEDAPPRAISALS model significantly contributed to its ability to capture observers' emotion predictions in this task, we compared the COMPUTEDAPPRAISALS model with two simpler alternatives.

⁴Whereas Pearson's *r* is insensitive to whether samples differ in intercept or scale, Lin's *ccc* penalizes the model's deviations from human judgements by the mean squared error. Also see the electronic supplementary methods S51(i).

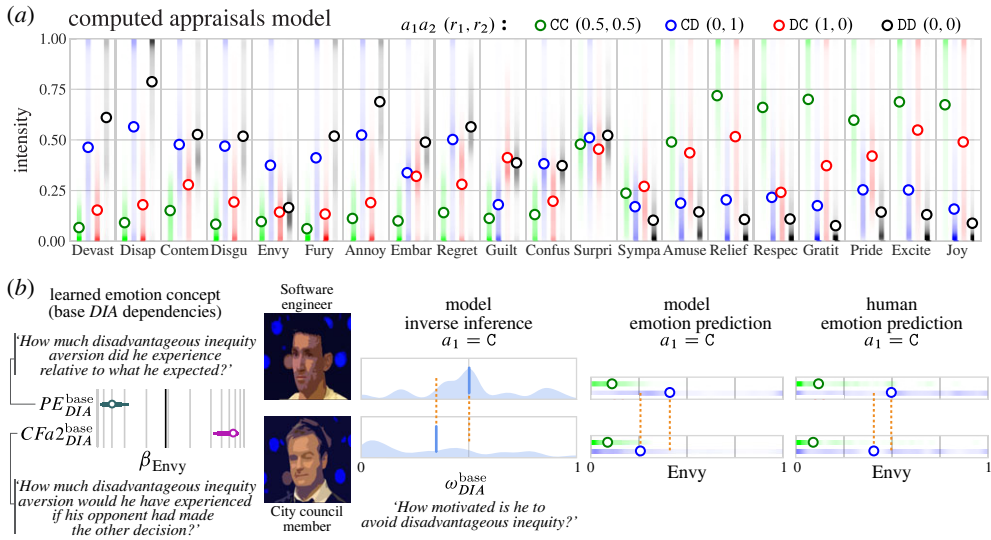


Figure 5. Inferred emotion predictions. (a) Emotion predictions generated by the ComputedAppraisals model, averaged across players and pot sizes. (b) Example of how the model personalizes emotion predictions. Based on the *GenericPlayers* data, the model learned that *envy* is a function of appraisals derived from a player's aversion to disadvantageous inequality (base DIA). When a player appraises that he is in a more socially disadvantageous position than he expected to be (negative prediction error), the negative loading on PE_{DIA}^{base} translates to greater *envy* intensity. Similarly, when a player appraises that he would have been in a less disadvantageous position if his opponent had made the other choice (positive counterfactual), the positive loading on $CFa2_{DIA}^{base}$ translates to greater *envy* intensity. Given that they chose to cooperate ($a_1 = C$), the model infers that the engineer cares more about not ending up in an inferior position (ω_{DIA}^{base}) than the councilman. When the opposing player defects ($a_2 = D$), the model predicts greater intensity of *envy* for the engineer because he is inferred to have a stronger preference. Human observers similarly predicted that the engineer will experience more *envy* than the councilman in CD games. Photos of the players have been downsampled for the purpose of publication.

(d) Inverse planning lesion model

The INVERSEPLANNINGLESION (figure 6a) selectively blocks inverse planning by inferring appraisal variables based on the prior distribution of beliefs and preferences (before either player acts), rather than the posterior distribution (updated based on the decision of player 1). Players simulated by the INVERSEPLANNINGLESION model are effectively forced to choose a ball at random, without looking inside. Without a causal link to behaviour, the inverse inference of players' preferences and beliefs reduces to the prior. Thus, the posterior probability in equation (3.4) becomes: $P(\omega, \pi_{a_2} | a_1) = P(\omega, \pi_{a_2})$. We similarly lesion the embedded inverse planning loop, which simulates how their behaviour will be interpreted by others. Appraisal generation is identical to the COMPUTEDAPPRAISALS model and still depends heavily on a_1 .

To illustrate the INVERSEPLANNINGLESION, consider the effect of simulated players' beliefs about their opponents' actions (π_{a_2}) on the appraisals made by each model. In the full COMPUTEDAPPRAISALS model, as for human observers, simulated players only tend to cooperate when they believe their opponent is also going to cooperate (see $E[\pi_{a_2} | a_1 = C]$ in figure 2). Players simulated by the INVERSEPLANNINGLESION model select balls randomly, so the expectation of monetary utility reflects the prior on belief, $P(\pi_{a_2})$, rather than what beliefs were likely given the player's action, $P(\pi_{a_2} | a_1)$.

Across all players, combinations of decisions and pot sizes, the INVERSEPLANNINGLESION model showed a lower fit to human observers' emotion predictions ($ccc = 0.762 [0.760, 0.764]$; figure 6c). The effect of lesioning inverse planning is particularly evident in specific emotions. For instance, the INVERSEPLANNINGLESION caused notable decrements in the capture of *envy*, *surprise*, *relief*, *gratitude*, *pride* and *joy* (figure 6b).

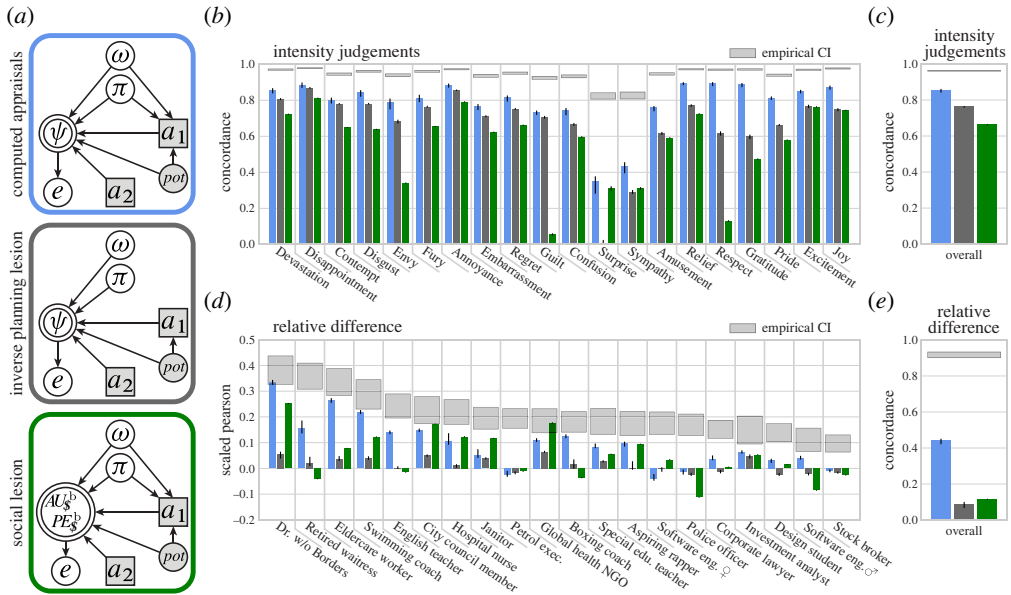


Figure 6. Predicting specific player's emotions. Human observers made preference and belief attributions to the 20 *SpecificPlayers*, based on a photo, brief description and decision, in the 'Split or Steal' game. (a) Based on what a *SpecificPlayer* was judged to care about and to expect, the models generated predictions of that player's emotion reaction in 24 'Split or Steal' games (four outcomes and eight pots). Bar colours in (b–e) correspond to the models in (a), and grey windows give the 95% bootstrap CI of the inter-rater reliability of the emotion predictions. (b) Concordance between predictions generated by the models and human observers for every emotion (collapsing across players, outcomes and pot sizes). (c) Overall fit the emotions observers predicted for the 20 *SpecificPlayers*. (d) The photos and descriptions of *SpecificPlayers* biased human observers' judgements of the players' motivations, expectations and emotional reactions. This plot shows how well the models were able to predict the bias in emotion predictions based on observers' judgements of a player's preferences and belief. Players are ordered based on how reliably observers' emotion predictions differed from the emotions predicted for the *GenericPlayers* (grey windows). The model score gives the variance-scaled Pearson correlation. (e) Correlation between the relative difference predicted by the models and the relative difference in observers' emotion predictions. (b,c,e) Each bar reflects a model's performance based on $n = 12\,096$ emotion predictions of $n = 1\,512$ observers. (d) Each bar reflects a model's performance based on a minimum of $n = 579$ empirical predictions of all 20 emotions.

(e) Social lesion model

In the SOCIALLESION model, we removed all of the social (non-monetary) values attributed to players. This lesion allows us to test the importance of these social values for successfully generating human-like emotion predictions. The SOCIALLESION model leaves forward-planning intact: simulated behaviour, inferred monetary utility and prediction error, are all identical to the full COMPUTEDAPPRAISALS model (figure 6a). The social lesion can be likened to observers having the intuitive theory that players' emotional reactions depend only on monetary considerations. The SOCIALLESION model predicts 20 emotions from the transformation of the joint distribution of monetary utility and monetary prediction error, $P(AU_{Money}^{base}, PE_{Money}^{base} | a_1, a_2, pot)$.

Across all players, combinations of decisions and pot sizes, the SOCIALLESION model showed a lower fit to human observers' emotion predictions ($ccc = 0.663$ [0.663, 0.663]; figure 6c). As expected, the SOCIALLESION model was largely unable to capture predictions of social emotions like *envy*, *guilt*, *gratitude* and *respect*. Interestingly, the SOCIALLESION model also provided a poor fit for predictions of some emotions that were well fit by monetary appraisals of lottery outcomes [4]. For example, observers' predictions of players' *joy* are positively related to monetary payoff

in both lotteries and ‘Split or Steal’: for a given action, players who win \$12k USD are predicted to experience more *joy* than players who win \$6k USD. However, for a given pot size in ‘Split or Steal’, observers predict similar levels of *joy* for players who cooperated and took half the pot, as for those who defected and took twice as much. Human observers predict that *joy* reflects social values. With access to only monetary appraisals, the SOCIALLESION can capture the positive relationship between *joy* and the pot size, but not the way in which predictions of *joy* depend on the social consequences of an action.

6. Personalizing emotion predictions

So far, we have investigated how human observers, and the COMPUTEDAPPRAISALS model, predict emotional reactions for players after observing only a single action in the game. However, the structure of the game means that single actions are highly ambiguous. An observer who personally knows a specific player might be able to use prior knowledge, from outside the game, to inform inferences about the player’s likely values and expectations [128,129]. If the COMPUTEDAPPRAISALS model is a good approximation of how human observers reason about players’ emotions, it should also be able to predict the emotions observers predict *specific* players will experience.

To mimic prior knowledge of the players, we constructed 20 *SpecificPlayers*, each composed of a unique headshot and brief description. The descriptions included, ‘Doctor, volunteering in South Africa with *Doctors Without Borders*’, ‘Software engineer at Google’, and ‘City council member, about to start campaigning for State Senate’. We hypothesized that even such sparse information would evoke stereotypes that allow human observers to update priors over the players’ likely preferences and beliefs.

To test this hypothesis, we asked human observers to rate how much each *SpecificPlayer* actually valued, and valued others believing that they valued, *Money*, *AIA* and *DIA*, and what the players predicted their opponents would do, given the players’ decisions in ‘Split or Steal’. After being familiarized with the ‘Split or Steal’ game, each observer made preference and belief attributions to eight players. In each trial, observers were shown a player’s description (a photo and career), the player’s choice and the pot size. Confirming our hypothesis, human observers made consistent and distinct preference and belief attributions to *SpecificPlayers*, which differ from the attributions made to the unspecified *GenericPlayers*. For example, the software engineer is viewed as more motivated to avoid being taken advantage of than the city councilman, even when both were shown to have cooperated (figure 5b). The overall patterns of emotions observers predicted for the *GenericPlayers* were replicated by the emotion predictions made for the *SpecificPlayers* in this experiment. No player is expected to experience more *envy* after winning money than not winning, for example, but how much *envy* observers expect a player to experience differs between players. See the electronic supplementary material §S6 for a complete example.

(a) Simulation of the bias induced by personalizing cues

If a model has learned an accurate mapping from computed appraisals to emotion judgements, then it should be sensitive to variation in the psychological characteristics attributed to specific players, which are the bases for computing appraisals. The key generalization test is therefore whether the COMPUTEDAPPRAISALS model accurately predicts how emotion predictions will differ between players in the same situation, based on observers’ ratings of each player’s preferences and beliefs.

The empirical expected difference between emotions predicted for a *SpecificPlayer* and the *GenericPlayers* is given by $\Delta e_{player} = \langle \delta_{CC}^{devast.}, \delta_{CD}^{devast.}, \dots, \delta_{DD}^{joy} \rangle$ where,

$$\delta_{DD}^{joy} = \mathbf{E}[joy | DD; player] - \mathbf{E}[joy | DD; generic].$$

In similar manner, the expected difference predicted by a model, given by $\Delta\hat{e}_{player}$, is the difference between the emotions a model predicted for a *SpecificPlayer* and for the *GenericPlayers*. Since this difference is calculated relative to a model's own prediction of the *GenericPlayers* emotions, a model that fails to fit the absolute expected emotion intensities can still capture how observers' emotion predictions for *SpecificPlayers* change relative to *GenericPlayers*.

The COMPUTEDAPPRAISALS model was able to capture some of the bias in human observers' emotion predictions for *SpecificPlayers*. Across all *SpecificPlayers*, the fit between the predicted difference $\Delta\hat{e}$ of the COMPUTEDAPPRAISALS model and the empirical difference Δe was: $ccc = 0.439$ [0.424, 0.449], Pearson $r = 0.471$ [0.460, 0.483]. However, human observers disagreed amongst themselves about how emotion predictions should be personalized for each *SpecificPlayer*. The emotions predicted for some players reliably differ from the emotions predicted for the *GenericPlayers*, whereas other players did not elicit reliable differences (Δe). We therefore separated the correlations in emotion prediction bias for each *SpecificPlayer* in figure 6d. Correlations are scaled by the total variation (see the electronic supplementary methods §S11(ii)). The COMPUTEDAPPRAISALS model was better able to capture the relative difference in predicted emotions for the *SpecificPlayers* that evoked more reliably different emotion predictions. We hypothesize that the COMPUTEDAPPRAISALS model is mimicking human observers' adjustment of emotion predictions, based on computed appraisals with personalized values and expectations.

Neither the INVERSEPLANNINGLESION model nor the SOCIALLESION model were able to generate personalized emotion predictions (figure 6d,e). Despite predicting the expected emotion intensities nearly as well as the COMPUTEDAPPRAISALS model (figure 6c), the INVERSEPLANNINGLESION model largely failed to predict how personalizing information biased emotion predictions relative to the generic players: $ccc = 0.089$ [0.069, 0.098], Pearson $r = 0.107$ [0.083, 0.118]. The SOCIALLESION model yielded a similarly low correlation: $ccc = 0.116$ [0.116, 0.116], Pearson $r = 0.146$ [0.146, 0.146].

7. Discussion

This work computationally models how observers predict other's emotions. We formalize emotion prediction as a Bayesian intuitive theory of emotion by building on modelling work from psychology, computer science and behavioural economics. Integrating these approaches in a cognitively structured model enables us to investigate how observers infer, reason over and predict, abstract representations of other's mental contents. A contribution of this work is in illustrating how to modularly combine theory-based computational models in a causal Bayesian framework. The three Modules (figure 1) implement general psychological hypotheses but are tailored to the context of the 'Split or Steal' game. Each could be improved to better capture human cognition both within this domain and in general.

Module (1) instantiates a hypothesis about the causal generative structure of the mind: how observers infer the unobservable mental contents likely to have motivated someone's observed behaviour. The module simulates how observers reason about what preferences and beliefs caused a player's action by inverting a richly structured generative model of approximately rational decision making. The aim is to infer abstract Theory of Mind representations from the observable features of a situation (the players' actions and the pot size) by modelling observers' intuitive theory of players' minds. We define objective representations of the situations, which are psychologically relevant but do not depend on mental state inferences. We operationalize this using the Fehr & Schmidt [97] parametrization of social inequity aversion (electronic supplementary material, figure S2), which reflects salient dimensions of events in the 'Split or Steal' games and is also generally applicable to a large domain of dyadic interactions. The forward planning model simulates how players plan and execute behaviours based on their beliefs about the world and other people, and preferences for the objective situation features and other people's beliefs. The forward model builds up distributions over actions by sampling players with varying preferences and beliefs from empirically derived priors. Bayesian inversion of the

forward planning model yields inference of the preferences and beliefs that jointly motivated a player's observed behaviour.

Any instantiation of Module (1) expresses a hypothesis about which preferences and beliefs are potentially at stake in a situation. For instance, if we hypothesized that observers thought that players were only concerned with maximizing their monetary reward, we would not include preferences for social equity, and defecting would be the only rational choice for simulated players. Similarly, if we hypothesized that observers thought that players were not managing their reputations, we would use the ANONYMOUSGAME model, rather than a model that simulates players' preferences for how they are perceived by others. However, observers expect players to cooperate and report that players have preferences for what inferences others make about their values. Thus, to capture the social cognition that we hypothesize observers employ to reason about why a player chose to cooperate or defect, we instantiate a Bayesian Theory of Mind (BTOM) model with preferences and beliefs over recursive representations of the monetary and social features of the situation and other people. Our instantiation captures observers' judgements of the latent mental contents that motivated a player's action (figure 2).

Prior BTOM models have focused on belief-desire inference (so-called 'propositional attitudes' [130]) via Bayesian inverse planning. BTOM models have been applied extensively to infer motivations using POMDPs and reinforcement learning in domains where agents interact with simple environments [15,39,42,44,131,132]. Our present work demonstrates how the machinery of inverse planning can be extended to reason over a more general Bayesian Theory of Mind that includes appraisals and emotions. To our knowledge, this is the most richly structured inverse planning model to date, and the first use of inverse planning to predict emotional reactions to subsequent events.

Module (2) instantiates a hypothesis about the computational basis of predicted emotional reactions: how observers reason about someone's appraisal of events. The module computes how a simulated player would evaluate a new world state (the outcome of the game) caused by an event outside of the player's intentional control (the opponent's action) given the player's preferences and beliefs. The specific computations are inspired by the general cognitive principles of Appraisal Theory. We compute achieved utilities, prediction errors and counterfactuals over monetary, social and reputational representations, incorporating the simulated player's beliefs about what was going to happen, what did and did not happen, and how the player and the opponent could have changed what happened (figure 3).

To build a computational model that generates emotion predictions from contextual information, we use situations with quantitatively well-defined features. This allows us to investigate what abstract representations and computations observers use to translate situation information into emotion predictions. Choosing a well-studied social context enables us to adapt behavioural economic models of behaviour to model people's intuitive theory of actions and reactions. Scaling this approach to less constrained contexts will require more general methods of computing abstract psychologically relevant representations of situations [133]. While a Prisoner's Dilemma can be expressed as the players' actions, the pot size, the rules of the game (in the case of 'Split or Steal', a public one-shot weak PD), the cognitively relevant features of most real-world social interactions are harder to parse.

Large language models have recently made impressive strides in capturing patterns of social cognition [25,26,134–137], and various neural architectures have been able to capture some patterns of human Theory of Mind in gridworld tasks [138–140]. However, these models have yet to approach the logical and causal reasoning capacity that humans develop by childhood [139,141,142]. Compared to neural architecture with minimal upfront structure, highly structured inverse planning models evidence greater sophistication and generalization, even in Theory of Mind tasks simple enough for infants [42–44]. In our view, capturing the breadth and sophistication of social cognition will require probabilistic generative models of the human intuitive Theory of Mind [143]. Advances in probabilistic programming, program synthesis and neurosymbolic methods [144–148] suggest that the relevant abstractions can be

learned by combining theory-based inductive constraints and conducive experimental domains [63,149–152].

Module (3) instantiates a hypothesis about the structure of emotion concepts: how observers transform latent appraisal representations into emotion predictions (an example is shown in figure 5). In the present work, we target retrospective emotions (emotions that occur in response to the outcome of the game) and did not include prospective emotions that concern uncertain future events (e.g. *hope*, *fear*; see the electronic supplementary methods S1e). Emotion concepts (functions of appraisal variables) are learned by finding a transformation between the joint distribution over computed appraisals and the joint distribution over empirical emotion judgements. An advantage of this approach is that the computational structure of social cognition can be reverse-engineered directly from emotion judgements. Because the learned appraisal structure is interpretable, the results can be compared with other emotion taxonomies. While it did not need to be the case, the learned appraisal structure is unique for each emotion, suggesting that these 20 emotions are conceptually distinct (figure 4).

A downside of this approach is that the learned structure is limited by the event context. A context that does not induce reliable variance in the computed appraisals or in the empirical emotion judgements will lead to poor identifiability. For instance, observers tended to judge all events in the ‘Split or Steal’ game as surprising, leading the model to capture low overall variance of *surprise* (figure 6b). Nonetheless, the model learned appropriate appraisal structure for the reliable empirical patterns. Observers judged players to be the most surprised when the players cooperated and their opponents defected (CD, figure 3d). Since simulated players do not tend to cooperate when they expect their opponents to defect (figure 2), players show large disadvantageous inequity aversion prediction errors when they are exploited. Thus, the model learned that *surprise* is a function of PE_{DIA}^{base} (figure 4). Model comparison validates this: the INVERSEPLANNINGLESION model, which does not represent *why* a player chose an action, cannot capture *surprise* judgements at all (figure 6b).

Our work makes strong commitments to inverse planning as the mechanism by which observers abstract Theory of Mind representations from situations, and to computed appraisals as the cognitive basis of emotion understanding. There are many alternative ways to model the relationship between situations and emotion predictions. It would be possible to learn direct relationships between emotion judgements and situation features, like monetary reward and the players’ decisions [153], but this would describe emotions in terms of the choices players made and rewards they received without explaining why these features are psychologically relevant. To study how emotion judgements relate to abstract representations of situations, it would be possible to model emotion judgements based on empirical ratings of players’ appraisals, but this would not address how observers generate the appraisal ratings from contextual information [54,68]. Rather than relying on observers to generate appraisals from context, it would be possible to define appraisals based directly on the event context without using inverse planning, but this would not address how emotion predictions depend on a player’s intentions and motivations [4]. Finally, it would be possible to align a model’s appraisal computations with variables prescribed by Appraisal Theories in order to predict emotions based on the emotion concepts defined in terms of those appraisal variables [24]. However, this would limit the model to emotions that have been previously defined, and require one to hand code functions that transform Theory of Mind representations into prescribed appraisal variables, such as motivational relevance, goal congruence, controllability, probability and novelty [75].

Our goal is to reverse-engineer the human intuitive theory of emotion. In the present work, we focus on prediction, following the stance that forward causal reasoning is a core cognitive capacity that enables explanation and planning [154,155]. By illustrating how inverse planning over a Bayesian Theory of Mind can be extended to support a greater range of social cognitive reasoning, our work outlines a path towards building formal models of everyday social cognition. Our model of emotion prediction can be integrated with Bayesian models of expression interpretation [65], to capture abductive inference (causal reasoning about what

events someone previously experienced) [3] and contextualized emotion attribution (integrating contextual and perceptual information to infer someone's emotions) [4,156]. Emotion prediction is also a critical input to planning social interactions. People deliberately plan and choose actions in order to cause specific emotional reactions in their partners (with variable success). For a model of human emotional intelligence to capture commonsense reasoning about others' past, present and future experiences, and human social interactions in general, the model must have the capacity to predict others' emotional reactions to hypothetical events [8,13,14,46,113,157]. In characterizing the sophisticated latent reasoning involved in predicting emotions, our work suggests that even seemingly simple acts of emotion understanding involve abstract social reasoning.

8. Methods

This section describes how the COMPUTEDAPPRAISALS model learns a transformation from computed appraisals to emotion predictions. The extended Methods are given in the electronic supplementary materials, §S1.

(a) Learning the latent appraisal structure of emotion concepts

We learn a sparse transformation from the joint distribution over computed appraisal variables to the joint distribution over emotion predictions. A transformation is described by a weights matrix β , intercepts vector b and covariance matrix Σ . The likelihood is given by,

$$\mathcal{L}(\beta, b, \Sigma; \mathcal{E}) = \prod_{e \in \mathcal{E}} P(e | \beta, b, \Sigma), \quad (8.1)$$

where the matrix \mathcal{E} is the set empirical emotion predictions for the *GenericPlayers*. When predicting a player's emotions, observers were given the decisions of both players in the game and the pot size, such that each emotion vector e in this set is associated with a tuple of independent variables that defines the outcome of the game: $\langle a_1, a_2, pot \rangle$.

The PUBLICGAME model generates a joint distribution over computed appraisals given the outcome of a game: $P(\psi | a_1, a_2, pot)$. The computed appraisal set Ψ comprises the ψ vectors sampled from the joint posterior for every combination of independent variables. We learn a transformation from computed appraisals (Ψ) to emotions (\mathcal{E}) by maximizing the probability of observing the empirical emotion predictions under a uniformly weighted multivariate Gaussian mixture. For an empirical emotion prediction vector, e , which is associated with a given outcome, $\langle a_1, a_2, pot \rangle$:

$$\begin{aligned} P(e | \beta, b, \Sigma) &= \mathbf{E}_{P(\psi | a_1, a_2, pot)} \left[P(e | \psi, \beta, b, \Sigma) \right] \\ &= \mathbf{E}_{P(\psi | a_1, a_2, pot)} \left[\mathcal{N}(e; \mu = \text{logit}^{-1}(k \cdot \psi \cdot \beta + b), \Sigma) \right] \\ &\approx \frac{1}{N} \sum_i^N \mathcal{N}(e; \mu = \text{logit}^{-1}(k \cdot \psi_i \cdot \beta + b), \sigma^2 I). \end{aligned} \quad (8.2)$$

We apply a logistic transformation to accommodate the $[0, 1]$ bounds of the empirical emotion predictions, with the steepness constant k set to 0.4. The Gaussian mixture is composed of N samples (indexed by i) from the posterior distribution of computed appraisals for a given game outcome. The Gaussian kernel uses a diagonal covariance matrix, formed from the variance vector σ^2 and the identity matrix I . Note that while this enforces orthogonal covariance between emotions in the kernel, the joint distribution over appraisals induces covariance between emotions in the final mixture. Thus, we fit all 20 emotions jointly, and the β weights are constrained by the covariance between simulated appraisals and by the empirical covariance between emotions.

(b) Regularization and cross-validation

We induce a sparse solution by placing a Laplace prior on the β weights:

$$(\beta, b, \Sigma)^{\text{MAP}} = \underset{\beta, b, \Sigma}{\text{argmax}} P(\mathcal{E} | \beta, b, \Sigma) P(\beta)^M, \quad (8.3)$$

where $P(\mathcal{E} | \beta, b, \Sigma)$ is the likelihood from equation (8.1). The prior $P(\beta)$ is given by $\beta \sim \text{Laplace}(0, \tau)$, where τ is the scale hyperparameter, and adjusted by the number of empirical observations (\mathcal{E} is composed of M emotion vectors) so that the importance of the data relative to the prior is constant for empirical datasets of different sizes. We estimate the Maximum *a posteriori* (MAP) parameters via gradient descent with ℓ_1 regularization on every β weight. This contrasts with a common approach of seeking a sparse number of total predictors. Rather, each β weight is regularized independently, which allows different emotion concepts to be defined by different sets of computed appraisal variables. To improve feature selection and the interpretability of β weights, each computed appraisal variable is scaled to have unit standard deviation prior to model fitting.

To fit the scale of the Laplace prior (τ), we performed gridsearch and K -fold cross-validation on subsets of the *SpecificPlayers*. The emotion predictions used for analyses were generated for *SpecificPlayers* that were held out of the fitting process. The optimization procedure is detailed in the electronic supplementary methods §S1k, and described in brief here. For every considered value of the hyperparameter, we generated a posterior distribution over computed appraisals using the GenericPrior (described in the electronic supplementary methods §S1j) and fit the transformation parameters to the empirical predictions of the *GenericPlayers*' emotions. We then generated computed appraisal distributions for 15 *SpecificPlayers* using the SpecificPriors (described in the electronic supplementary methods §S1j(i)) and transformed these into emotion predictions using the transformation parameters that were fit to the *GenericPlayers*. The Laplace scale that provided the best generalization to the 15 *SpecificPlayers* in the cross-validation set was used to predict emotions for the five *SpecificPlayers* that were held out for testing. This was iterated to generate emotion predictions for all of the *SpecificPlayers*.

A learned transformation represents a likely point estimate of the posterior distribution over the parameters. We ran the optimization many times using random initializations to estimate expectations and confidence intervals of the β parameter weights.

Data accessibility. All behavioural data, models and analyses are available at: <https://github.com/daeh/computed-appraisals>.

The data are provided in electronic supplementary material [158].

Authors' contributions. S.D.H.: conceptualization, data curation, formal analysis, investigation, methodology, project administration, visualization, writing—original draft, writing—review and editing; M.K.-W.: methodology, writing—review and editing; L.B.H.: methodology, writing—review and editing; J.B.T.: conceptualization, methodology, writing—review and editing; R.S.: conceptualization, funding acquisition, resources, supervision, writing—original draft, writing—review and editing.

All authors gave final approval for publication and agreed to be held accountable for the work performed therein.

Conflict of interest declaration. We declare we have no competing interests.

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Supplementary Materials for “Emotion prediction as computation over a generative theory of mind”

S1. Methods

(a) Empirical data collection

Empirical data were collected on Amazon mTurk. Across all experiments, workers were not permitted to participate more than once. Thus, the number of responses contributed by workers is uniform within any dataset, and each dataset was generated by mutually exclusive workers. Financial compensation to workers varied by experiment, but targeted 12 USD/hr and was adjusted if the duration of an experiment was misestimated. In accordance with our institutional guidelines, we paid all workers (i.e. all HITs were approved). Workers who began but were unable to finish an experiment (for instance, were unable to view the training video) were paid the full amount when they could be identified. We restricted workers by geolocation to the United States using mTurk credentials and asked workers to begin the experiment only if fluent in English. Every experiment included attention/comprehension questions that were used to exclude workers from analysis. The attention/comprehension questions varied based on the content of the experiment (see §S1c for examples).

We collected 2 sets of inverse planning attributions (ANONYMOUSGAME with *GenericPlayers* and PUBLICGAME with *SpecificPlayers*) and 2 sets of emotion predictions (PUBLICGAME with *GenericPlayers* and PUBLICGAME with *SpecificPlayers*). Planning attributions and emotion predictions were collected from mutually exclusive groups to avoid cueing observers to think about emotion experiences in terms of the planning variables or vice versa. In all experiments, each trial displayed a photo of player 1 (the focal player), which workers were told was taken prior to the players revealing their decisions. We emphasized that the photo did not display the players’ reactions to the outcomes of the games. Individual workers never saw the same player more than once. Workers were told that the jackpots could range from \$1 to over \$100k USD.

For the ANONYMOUSGAME, Data Set (i) in Table S1, Amazon mTurk workers estimated players’ three base preferences (ω_{Money}^{base} , ω_{AIA}^{base} , ω_{DIA}^{base}) on continuous scales ranging from the player caring “not at all” to caring “a great deal”. Workers also estimated what players believed their opponents were going to choose and how confident the players were (π_{a_2}) on a 6-point Likert-type scale, with 3 ordinal confidence values for each a_2 (e.g. the player thinks her opponent is going to Steal and is *very confident*, *somewhat confident*, or *not confident*). Workers completed 12 trials. Each trial included a photo of a player, the size of the jackpot, and the player’s decision (a_1) to *Split* (C) or *Steal* (D). Workers were thoroughly informed about the game payoff structure.

For the PUBLICGAME, Data Sets (ii-v), the training described the Golden Balls gameshow and the payoff structure, and had workers watch a video of an on-air negotiation by two real contestants. The video ended before the players revealed their decisions.

In Data Set (ii), workers attributed base and repu preferences, and players’ beliefs about their opponents’ intended actions. Workers completed 8 trials, and judged all 7 items in every trial. Each trial displayed information about a *SpecificPlayer* (a brief description of the player and a photo taken before the player learned the opponent’s decision), the size of the jackpot, and the player’s decision (a_1). The trials were balanced across the players’ actions and genders.

In the emotion prediction experiments, Data Sets (iii-v), workers judged the intensities of 20 emotions on continuous scales, anchored by “not any” and “immense”. Workers rated all 20 emotions in every trial. The order of emotions was randomized for each worker.

For the *GenericPlayers*, Data Sets (iii) and (iv), workers completed 8 trials. Each trial displayed a photograph of a player, the pot size, both players’ actions, and the resulting payoffs to the two players. Data Set (iii) used 24 pot sizes, ranging from \$2 to over \$200k USD: \$2, \$11, \$25, \$46, \$77, \$124, \$194, \$299, \$457, \$694, \$1,049, \$1,582, \$2,381, \$3,580, \$5,378, \$8,075, \$12,121, \$18,190,

\$27,293, \$40,948, \$61,430, \$92,153, \$138,238, and \$207,365. Data Set (iv) oversampled a subset of 8 pot sizes (given below).

In Data Set (v), emotion judgments were collected for every combination of the 20 *SpecificPlayers*, 8 pot sizes, 2 values of a_1 , and 2 values of a_2 (a total of 640 stimuli). Workers completed 8 trials, which were balanced across outcome, player gender, and pot size. The subset of 8 pot sizes were: \$124, \$694, \$1,582, \$5,378, \$12,121, \$27,293, \$61,430, and \$138,238.

In Data Sets (ii), (iv), and (v), prior to completing the 8 trials that were analyzed, workers responded to a practice trial in order to become acquainted with the task and interface. The practice trial was identical for all workers within an experiment and was excluded from analysis. In Data Set (v), the discarded practice trial showed a female player, described as a “Customer service assistant”, who won \$1,090 by defecting (D). In Data Set (iv), the practice trial was identical except that the verbal description was not shown. In Data Set (ii) workers saw the player’s photo, description, action, and the pot size, but not the opponent’s action and the resulting payoffs.

Data Set	Dependent Variables	Independent Variables	Contextual Frame	n (collected)	n (analyzed)
(i)	$\omega^{\text{base}}, \pi_{a_2}$	a_1, pot	ANONYMOUSGAME	323	192
(ii)	$\omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2}$	$a_1, \text{pot}, \text{player}$	PUBLICGAME	413	181
(iii, iv)	e	a_1, a_2, pot	PUBLICGAME	998	554
(v)	e	$a_1, a_2, \text{pot}, \text{player}$	PUBLICGAME	2420	1512

Table S1. Empirical Data Sets. Observers made judgments of the Dependent Variables (DV) based on the Independent Variables (IV). The Contextual Frame indicates what background information observers were given during the training phase of the experiment. PUBLICGAME: observers were told the rules of the ‘Split or Steal’ game and watched an example of two players on the GoldenBalls gameshow negotiating in the lead-up to revealing their decisions. ANONYMOUSGAME observers were told the payoff structure of the ‘Split or Steal’ game, but were told that the game was anonymous (no audience, players do not interact), rather than a gameshow where the players negotiate with each other before making their decisions. The stimulus variables are: player 1’s action ($a_1 \in \{C, D\}$); the opponent’s action ($a_2 \in \{C, D\}$); the size of the jackpot (pot); and a description of player 1’s occupation ($\text{player} \in \text{SpecificPlayers}$). The DV include: the intensities of 20 emotions (e) rated on continuous intensity scales; player 1’s first-order and second-order preference weights (ω^{base} and ω^{repu} , respectively) rated on continuous scales; and which decision player 1 thinks the opposing player will make (π_{a_2}) rated on a 6 point confidence scale. Participants were always shown a static photo of player 1, and they were told that the photo was taken before the players revealed their actions.

(b) Mental content attribution prompts

Observers judged a player's preferences and belief on continuous scales from "not at all" to "a great deal". For the generic players, observers rated a player's base preferences and belief, for the specific players, observers rated all seven items. Pronouns updated dynamics based on the player.

"How much does she **actually** care about ..."

base Money: "getting money (acquiring as much money as possible)"

base AIA: "not getting too much (sharing with the other player, not getting more than them)"

base DIA: "not getting too little (having at least as much as the other player, not getting less than them)"

"How much does she want a **reputation** for ..."

repu Money: "not prioritizing money (people believing that she values other things above maximizing her own personal financial gain)"

repu AIA: "being considerate (people believing that she does not want to take advantage of her opponent)"

repu DIA: "being competitive (people believing that she does not want to be taken advantage of by her opponent)"

Belief about a_2 : "What does she expect the other player to choose (and how confident is she in her prediction about the other player's decision)?"

(c) Emotion prediction prompts

Below gives an example of the instructions and prompts that were observers saw. These correspond to Data Set (iv) in Table S1. Screenshots of an example trial are shown below in Fig. S1.

–Instructions part 1–

In this experiment, you will see 9 brief descriptions of events and judge the emotions of the people involved. These are followed by 8 short matching questions.

Please note that this HIT has a rather long training. We ask that you go slow and think carefully about your answers. We expect it to take about 15-20 minutes to complete.

All of the people you will consider are contestants in the final round of a game show.

Over the course of the show, two contestants have interacted in games involving strategic deception and honesty to add money to a total jackpot.

In the final round, all of the money that the two contestants have accumulated is at stake. These jackpots can range from \$1.00 to over \$100,000.00.

Each contestant is given a choice: whether to 'Split' or 'Steal'.

If both players choose to 'Split', they each win *half* of the total jackpot.

If one player chooses to 'Steal' while the other player chooses to 'Split', the player who **Stole** wins the *entire jackpot* while the player who **Split** wins *nothing*.

If both players choose to 'Steal', then they both leave having won *nothing*.

You will be presented with information about the players, their decisions, and asked to rate the extent to which a particular player experienced 20 different emotions.

Prior to revealing their decisions to one another, the contestants negotiate with each other in the hopes of convincing the other person to choose 'Split', usually by asserting that they themselves will also 'Split'.

In order to convince the other player to 'Split', players tend to place their reputation on the line, make bold appeals to their honor and morals, and/or describe the extreme consequences that they would suffer if they were to 'Steal'. ("I promised my kids I would Split and they would never look up to me again if they saw me Steal", "I would definitely get fired from my job if I Stole", etc.)

After negotiating, the contestants simultaneously reveal their decisions by showing each other the word 'Split' or 'Steal' written inside of a gold-colored ball.

(Again, for one player to win anything, the other player must choose 'Split', but there is no financial incentive for either player to 'Split'.)

The entire event takes place in front of a live studio audience, is broadcast on TV nationally, and is widely viewed. Contestants on the show are often recognized months or years later by strangers who remember the contestant's on-air behavior.

Next you'll hear the rules of the game described and watch an example of two contestants negotiating before revealing their 'Split' or 'Steal' decision. This is the only time audio will be required for this HIT.

<EXAMPLE NEGOTIATION VIDEO>

-Data validation question (1)-

According to the host in this video, how large was this particular jackpot for these contestants? (You can replay the video if you'd like to hear the rules explained again.)

-Instructions part 2-

For each person you consider, you will be told their occupation, the decision they made, what the other player chose, and how much each player won as a result. You will also be shown a photo of the contestant that you are providing emotion ratings for.

The photo was taken in the seconds immediately leading up to the contestants revealing their decisions. The photo you are shown is NOT of the person's reaction to the decision. You should therefore not judge the person's emotions at the time of the photo, but rather judge what emotions you expect the person would have felt directly after learning the outcome of the 'Split'/'Steal' game.

If you think that the person is **definitely not** experiencing a particular emotion, move the sliding marker all the way to the *left* to indicate "*not any*". (Whereas, if you do think that the person is experiencing the emotion, even slightly or subtly, move the marker to the right accordingly.)

Please take your time and think about your responses.

Let's begin!

-Trial-

Please take your time and think carefully about your response for each emotion

Photo of player from before their decision: <PHOTO>

Jackpot: <POT>

When this happened: <OUTCOME>

"How much <EMOTION> did this person feel?"

not any. . . . immense

-Concluding questions-

-Data validation question (2)-

Which of these emotions is most similar to feeling contempt?

Boredom, Satisfaction, Disdain, Appreciation

-Data validation question (3)-

Which of these emotions is most similar to feeling envy?

Respect, Jealousy, Ire, Sympathy

-Data validation question (4)-

Which of these people is feeling the most joy?

<4 PHOTOS>

-Data validation question (5)-

Imagine that when this player learns the outcome of the game, she experiences the emotion shown on the slider (Devastation) at the specified level. What decision did the other player probably make?

Other player probably Split / Other player probably Stole

-Data validation question (6)-

Did you recognize any of the videos or images from this HIT and, if so, from where?



Figure S1. Experiment (iv) screenshots. The photo of the player has been downsampled for the purpose of publication.

(d) Descriptions of the *SpecificPlayers*

The 20 *SpecificPlayers* were defined by a unique photo and description. The descriptions are given below. We cannot show the photos due to copyright, but indicate the player's gender parenthetically. The photos are included in the online repository.

Software engineer at Google. (male)
Software engineer at Google. (female)
Janitor at an elementary school. (male)
Retired waitress. (female)
Pursuing a career in rap music. (male)
Design student, wants to be fashion designer. (female)
Executive of a petroleum energy company. (male)
Corporate lawyer. (female)
CEO of a global health non-profit. (male)
Doctor, volunteering in South Africa with 'Doctors Without Borders'. (female)
Investment analyst at a hedge fund. (male)
Stock broker at an investment firm. (female)
Hospital nurse. (male)
High school english teacher. (female)
Boxing coach. (male)
Swimming coach. (female)
City council member, about to start campaigning for State Senate. (male)
Child therapist and special education counselor. (female)
Police officer. (male)
Operates an elderly care center. (female)

(e) Emotion labels

Our choice of emotions was based on prior work [54,68] and adapted for our paradigm. Our paradigm targets retrospective emotions (emotions that occur in response to the outcome of the game), so did not include prospective emotions (emotions that occur in anticipation of the outcome; *apprehensive, hopeful*), emotions that occur over more existential stakes (*terrified*), or emotions that are likely to occur only over much longer time-scales (*nostalgic*). The ‘Split or Steal’ gameshow is dramatized to make every outcome emotionally evocative, so we did not include *content* in the present work (but our other work has modeled *content* in this paradigm [3,65]). We added emotion labels that we hypothesized would reflect observers’ intuitive reasoning about players’ emotional reactions in this paradigm (e.g. *embarrassment, regret, relief*). Table S2 compares the emotion labels studied here to prior work.

Present work	Skerry and Saxe [54]	Scherer and Meuleman [68]
Amusement		
Annoyance	Annoyed	Irritation
Confusion		
Contempt		Contempt
Devastation	Devastated	Despair
Disappointment	Disappointed	Sadness
Disgust	Disgusted	Disgust
Embarrassment		
Envy	Jealous	
Excitement	Excited	
Fury	Furious	Rage
Gratitude	Grateful	
Guilt	Guilty	Guilt
Joy	Joyful	Joy
Pride	Proud	Pride
Regret		
Relief		
Respect	Impressed	
Surprise	Surprised	
Sympathy		
	Apprehensive	Anxiety
	Content	
	Hopeful	
	Nostalgic	
	Terrified	Fear
		Pleasure

Table S2. Emotion labels. Emotions labels used by the present work two prior studies [54,68].

		Belle (player 2)	
		C	D
Arthur (player 1)	C	\$50k, \$50k	0, \$100k
	D	\$100k, 0	0, 0
Split or Steal			

		a_2	
		C	D
a_1	C	1/2	0
	D	1	0
<i>Money</i>			

		a_2	
		C	D
a_1	C	0	0
	D	1	0
<i>AI</i>			

		a_2	
		C	D
a_1	C	0	1
	D	0	0
<i>DI</i>			

Figure S2. Payoff functions. Decisions made by the two players jointly determine the players' relative payoffs in 'Split or Steal'. Payoff functions reflect how relevant the outcome is to a set of base values. The outcome's relevance is scaled by the size of the jackpot, which projects to outcome onto the dimensions of value, which are then weighted by player 1's preferences to yield subjective utilities; Eq. (3.1). With respect to monetary value, the payoff function simply returns the proportion of the jackpot that player 1 wins. When player 1 defects and the opponent cooperates, player 1 takes the whole pot: $Money(a_1=D, a_2=C) = 1 \cdot pot$. Advantageous Inequity (*AI*) returns how much more player 1 received than player 2, and Disadvantageous Inequity (*DI*) returns how much more player 2 received than player 1. For the same decisions, $AI(DC) = 1 \cdot pot$ and $DI(DC) = 0$.

The base subjective utilities are defined as functions of the monetary rewards that the two players in a dyad received. The rewards paid out to the players are, in turn, a function of the players' choices and the pot size. A simulated player's belief about some variable x is denoted as $\pi(x)$, or equivalently, π_x .

$$\text{Let } \nu(x) = \text{sgn}(x) \cdot \log(1 + |x|)$$

$$U_{Money}^{\text{base}} = \omega_{Money}^{\text{base}} \cdot \nu\left(Money(a_1, a_2, pot) - \pi(Money)\right) \quad (\text{S1})$$

$$U_{AIA}^{\text{base}} = -\omega_{AIA}^{\text{base}} \cdot \nu\left(AI(a_1, a_2, pot)\right)$$

$$U_{DIA}^{\text{base}} = -\omega_{DIA}^{\text{base}} \cdot \nu\left(DI(a_1, a_2, pot)\right)$$

Simulated players are endowed with a belief about the expected value of a game, $\pi(Money)$, prior to learning the pot size. $\pi(Money)$ weights are sampled from a normal distribution with the mean and standard deviation fixed at 1,000 USD and 250, respectively.

The reputation utilities are defined as:

$$U_{Money}^{\text{repu}} = -\omega_{Money}^{\text{repu}} \cdot \nu\left(pot \cdot \mathbf{E}[\omega_{Money}^{\text{base}} | a_1]\right)$$

$$U_{AIA}^{\text{repu}} = \omega_{AIA}^{\text{repu}} \cdot \nu\left(pot \cdot \mathbf{E}[\omega_{AIA}^{\text{base}} | a_1]\right) \quad (\text{S2})$$

$$U_{DIA}^{\text{repu}} = \omega_{DIA}^{\text{repu}} \cdot \nu\left(pot \cdot \mathbf{E}[\omega_{DIA}^{\text{base}} | a_1]\right)$$

Note that, unlike base utilities, reputation utilities are not functions of a_2 .

(g) Decision making

A simulated player decides whether to cooperate or defect based on expected utility of each possible action ($a_1 \in \{C, D\}$). Decision making follows probabilistically by sampling from the softmax distribution over the expected utilities. The thermodynamic parameter was fixed at $\lambda = 2$. The probability of a player choosing a_1 , conditioned on the player's preferences and beliefs, is

$$\text{ANONYMOUSGAME}$$

$$P(a_1 \mid \omega^{\text{base}}, \pi_{a_2}) \propto \exp\left(\lambda \sum_f \mathbf{E}_{a_2 \sim \pi(a_2)} [U_f^{\text{base}}(a_1, a_2, \text{pot})]\right) \quad (\text{S3})$$

$$\text{PUBLICGAME}$$

$$P(a_1 \mid \omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2}) \propto \exp\left(\lambda \sum_f \mathbf{E}_{a_2 \sim \pi(a_2)} [U_f^{\text{base}}(a_1, a_2, \text{pot})] + U_f^{\text{repu}}(a_1, \text{pot})\right) \quad (\text{S4})$$

where the utility terms are $f \in \{Money, AIA, DIA\}$.

(h) Probabilistic generative model of computed appraisals

For each game, defined by the tuple $(a_1, a_2, \text{pot}, P(\omega, \pi_{a_2}))$, we simulated 3,000 players. $P(\omega, \pi_{a_2})$ is the prior (see §S1j). Taking Modules (1) and (2) together, we can say that the model samples from the joint posterior distribution over 19 computed appraisal variables: $P(\psi \mid a_1, a_2, \text{pot}; \text{player})$.

Note that this posterior distribution aims to capture population-level human cognition. The vector of appraisal loadings (ψ) generated by one simulated player is not intended to reflect the latent appraisal representations of a single observer. Rather, we assume that individual observer's representations are also probabilistic. The aim is for the model's posterior to reflect the empirical posterior of a population of observers.

(i) Appraisals

Each base utility leads to four appraisal variables: AU, PE, CFa_2, CFa_1 . See table below. The repu utilities do not depend on the opponent's action (only the simulated player's action), and so no prediction error is computed (since the achieved utility and the expected utility are equivalent) and no opponent's action counterfactual contrast is computed (since the counterfactual utility and achieved utility are equivalent). Thus, each repu utility leads to two appraisal variables: AU, CFa_1 .

Recall that ν is the sign-adjusted log1p function:

$$\nu(x) = \text{sgn}(x) \cdot \log(1 + |x|)$$

Let η be the inverse function of ν :

$$\eta(x) = \text{sgn}(x) \cdot (\exp|x| - 1)$$

and let T be a value function:

$$T(x) = \text{sgn}(x) \cdot |x|^\alpha, \text{ where } \alpha = 0.4$$

In a game where the simulated player chose a_1 , the opponent chose a_2 , and the size of the jackpot was pot , appraisal computations are defined in the table below. For brevity, the utility term $U_f(a_1, a_2, pot)$ is written as $U(a_1, a_2)$, where $f \in \{Money, AIA, DIA\}$.

Appraisal computation	Definition	Features base repu total
Achieved utility	$AU := T\left(\eta\left(U(a_1, a_2)\right)\right)$	✓ ✓ 6
Prediction error	$PE := T\left(\eta\left(U(a_1, a_2)\right) - \eta\left(\mathbf{E}U(a_1)\right)\right)$	✓ ✗ 3
Counterfactual of opponent's action	$CFa_2 := T\left(\pi(\neg a_2) \cdot \left[\eta\left(U(a_1, \neg a_2)\right) - \eta\left(U(a_1, a_2)\right)\right]\right)$	✓ ✗ 3
Counterfactual of player's action	$CFa_1 := T\left(P(\neg a_1 \omega, a_2) \cdot \left[\eta\left(U(\neg a_1, a_2)\right) - \eta\left(U(a_1, a_2)\right)\right]\right)$	✓ ✓ 6
Prediction error of opponent's action	$ PE \pi_{a_2} := \nu\left(pot \cdot \left \mathbb{I}(a_2=C) - \pi(a_2=C)\right \right)$	π_{a_2} 1

Table S3. Appraisal computations.

The indicator function $\mathbb{I}(\cdot)$ returns 1 when $a_2=C$ and 0 otherwise. Thus, $|PE \pi_{a_2}|$ reflects the absolute prediction error on the opponent's action. We implement this relative to $a_2=C$, but the choice is arbitrary since $|\mathbb{I}(a_2=C) - \pi(a_2=C)| = |\mathbb{I}(a_2=D) - \pi(a_2=D)|$.

Note that the subjective utility for *Money* incorporates a reference point, π_{Money} , reflecting a simulated player's belief about the expected value of the game prior to learning the pot: $U_{Money}^{base} = \omega_{Money}^{base} \cdot \nu(Money - \pi_{Money})$. This results in the achieved utility being negative when the simulated player wins nothing (see AU_{Money}^{base} for CD and DD in Fig. 3A).

This formulation of utility prediction error (row two) reflects not just the difference between the absolute reward the simulated player's expected received, but also how much the player cares about the feature. Thus, holding beliefs constant, for the same absolute difference in achieved utility and expected utility, simulated players with a stronger preference will experience a prediction error of greater magnitude than players with a weaker preference.

(j) Prior fitting

We form the following empirical prior distributions from observers' attributions of players' preferences and belief. In each case, the raw empirical attribution values are smoothed with a Gaussian kernel to yield a kernel density estimate (KDE).

- BasePrior, $P(\omega^{\text{base}}, \pi_{a_2})$: The prior was formed by summing out player 1's decision and identity, using the empirical data collected for the ANONYMOUSGAME contextual frame.
- GenericPrior, $P(\omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2})$: The prior was fit using the aggregate of all preference and belief attributions, consisting of the base preference and belief attributions made to *GenericPlayers* in the ANONYMOUSGAME contextual frame, as well as the base, repu, and belief attributions made to the 20 *SpecificPlayers* in the PUBLICGAME contextual frame. To sum out player 1's decision we set $P(a_1=C) = 0.4$.
- SpecificPrior, $P(\omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2} \mid a_1; \text{player})$ where $\text{player} \in \text{SpecificPlayers}$: A prior⁵ was fit for each *SpecificPlayer* (*player*), conditional on the player's action. The "Personalized priors" section below elaborates.

(i) Personalized priors

We fit two priors for each of the 20 *SpecificPlayers*, conditioned on whether the player chose to cooperate or defect. This is different from the BasePrior and the GenericPrior, where we marginalized over the player's decision and collapsed over the players' identity. When modeling the nonspecific players, we assumed that a player's identity (which amounted to a static photo) did not induce strong population-level biases in which actions observers expected players to choose (actual players on the GoldenBalls gameshow make near-chance decisions [1]). However, we expected the personalized descriptions of the *SpecificPlayers* to induce stronger action predictions (i.e. observers think some *SpecificPlayers* are much more likely to defect than other). Since observers may be more confident about which decision a stockbroker will make, for example, we used priors that are conditional on a player's action (and parameterized by the player's identity). Because the SpecificPrior is conditional on a_1 , the expected reputation values are also defined empirically, using the expectation of the base weights (in contrast to the *GenericPlayers*, where the expected reputation is generated via an embedded inference loop).

Personalizing cues led to the individual *SpecificPlayers* being attributed substantially different preferences and beliefs. Notably, the priors formed from observers' empirical attributions induce the correct decision bias in the model. When observers were told that a *SpecificPlayer* defected, the prior for that player, $P(\omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2} \mid a_1=D; \text{player})$, biased simulated players towards defecting: across all simulated players, the median $P(a_1=D)$ and 95% CI was 81% [75, 87]. Similarly, when observers were told that a *SpecificPlayer* cooperated, the prior for that player, $P(\omega^{\text{base}}, \omega^{\text{repu}}, \pi_{a_2} \mid a_1=C; \text{player})$, biased simulated players towards cooperating: across all simulated players, the median $P(a_1=C)$ and 95% CI was 63% [57, 77]. Thus, observers' inferences of how latent mental variables generate decisions in the 'Split or Steal' game are systematic, sensitive to the personalizing cues (a paired photo and description), and congruent with the generative process of the COMPUTEDAPPRAISALS model.

⁵Note that we refer to this distribution as a 'prior' because it serves the same functional role for computing appraisals. The BasePrior and GenericPrior are used to compare the model's inverse inference to observers' attributions of preferences and beliefs. The research question there is whether observing a player's action (a_1) led the model and observers to update representations of the players' preferences and belief in a similar way (it did for both the ANONYMOUSGAME and the PUBLICGAME models; Fig. S3). For that purpose, the BasePrior and GenericPrior priors must not be conditioned on a_1 . By contrast, the research question addressed by the SpecificPrior is how the model translates inferred preferences and beliefs into emotion predictions. The purpose of the SpecificPrior is to use the preferences and beliefs that observers inferred based on the observation of a *SpecificPlayer's* action to compute appraisals (and predict emotions) for that *SpecificPlayer* and action.

(k) Model fitting: learning the transformation from computed appraisals to emotions

The three emotion prediction models generate emotion intensity predictions based on the same input and are fit following the same procedure (but see (10)).

The process is described here for a MODEL, which can be the COMPUTEDAPPRAISALS model, the INVERSEPLANNINGLESION model, or the SOCIALLESION model.

(1) Split the *SpecificPlayers* into folds

The order of the 20 *SpecificPlayer* identities is shuffled, and then split into 4 folds.

(2) Form the cross-validation and test sets

One fold is held-out as the test set (25% of *SpecificPlayers*, $n=5$). These are the *SpecificPlayers* for which we will generate emotion predictions used in other analyses.

The remaining three folds form the cross-validation set (75% of *SpecificPlayers*, $n=15$).

(3) Fit the transformation parameters on the *GenericPlayers* for a candidate hyperparameter

A candidate hyperparameter (the scale of the Laplace prior, τ) is specified.

Learn transformation parameters on *GenericPlayers* data

Using the *GenericPrior* (described in §S1j), the MODEL generates a joint posterior distribution over appraisals: $P(\psi | a_1, a_2, pot)$.

A transformation is learned between the joint posterior over computed appraisals (comprising the four combinations of a_1 and a_2 , and the largest 2/3 of the 24 pot sizes) and observers' emotion predictions for the *GenericPlayers*.

This involves fitting the transformation parameters, comprising a weights matrix (β), intercepts vector (b), and variances vector (σ). This is described in §8a).

For the candidate hyperparameter (τ), we find the Maximum *a posteriori* (MAP) parameters: $(\beta, b, \Sigma)^{MAP}$. This is described in §8b.

Predict emotions for the cross-validation set

The transformation parameters $(\beta, b, \Sigma)^{MAP}$ learned for the *GenericPlayers* with the candidate Laplace scale are used to predict emotions for the cross-validation set (75% of the *SpecificPlayers*).

To do this, we generate computed appraisals for the *SpecificPlayers* in the cross-validation set using the MODEL.

(4) Predict emotions for a single *SpecificPlayer* in the cross-validation set

The MODEL samples from the joint posterior $P(\psi | a_1, a_2, pot; player)$ under the *SpecificPrior*, which is conditional on the player's action (a_1) and parameterized by the *SpecificPlayer*'s identity (*player*).

Combining the posteriors samples that were generated under the *SpecificPrior* conditional on $a_1=C$ and $a_1=D$ yields a matrix of computed appraisals, Ψ_{player} .

The appraisal matrix Ψ_{player} is transformed into emotion predictions for that *SpecificPlayer* using the transformation parameters learned for the *GenericPlayers*, $(\beta, b, \Sigma)^{MAP}$, to yield a joint distribution over emotions for that *SpecificPlayer*: $P(\hat{e} | a_1, a_2, pot; player)$.

For every combination of (a_1, a_2, pot) , the loss is calculated by comparing the emotions predicted by the MODEL (\hat{e}) to the empirical emotion judgments for that player (e). The loss calculation is described in (10).

(5) Score candidate hyperparameter

Returning to (4), we iterate over the *SpecificPlayers* in the cross-validation set and calculate the loss for each. The combined losses for the *SpecificPlayers* in the cross-validation set yield a summary loss for the candidate hyperparameter.

(6) Select hyperparameter via gridsearch

Returning to (3), we iterate over candidate hyperparameters to determine the sparsity that allows the transformation parameters (which are learned based on the *GenericPlayers* data) to generalize to the *SpecificPlayers* in the cross-validation set.

(7) Predict emotions for *SpecificPlayers* in the test set

Having selected the hyperparameter, τ , we again learn a set of transformation parameters based on the *GenericPlayers* data. This set of transformation parameters is used to predict emotions for the *SpecificPlayers* in the test set. Note that the data corresponding to the *SpecificPlayers* in the cross-validation set are discarded and only the *GenericPlayers* data are used to fit the transformation parameters.

This set of transformation parameters are stored for subsequent analyses, as are emotions predicted for the *SpecificPlayers* in the test set.

(8) Iterate over folds of *SpecificPlayers*

Returning to (2), the process is iterated over the folds, holding out different *SpecificPlayers*. This results in out-of-sample emotion predictions for all 20 *SpecificPlayers*.

(9) Sample the distribution of transformation parameters

A set of transformation parameters, $(\beta, b, \Sigma)^{\text{MAP}}$, represents a likely point estimate of the posterior distribution of the parameters. To estimate confidence intervals for the β parameter weights, we ran the optimization many times. Specifically, (7) is repeated 5 times using random initializations, and (1) is repeated 40 times with different combinations of *SpecificPlayers* held-out for testing. Thus, the MODEL produces 200 sets of emotion predictions for each *SpecificPlayer*. Similarly, the MODEL produces 800 sets of transformation parameters, which are used to estimate expectations and confidence intervals for the β parameter weights.

(10) Generalization loss

In (4), we calculate the loss between the emotions predicted by the MODEL for a *SpecificPlayer* in the cross-validation set, and the empirical emotion judgments for that player. We use two loss functions.

The `ExpectedIntensityLoss` is the mean squared error of the expected emotion intensity, conditional on the outcome, pot size, and player. I.e. the modeled vs empirical values of:

$$\mathbf{E}[e \mid a_1, a_2, \text{pot}; \text{player}]$$

The `PersonalizationBiasLoss` is the mean square error of the emotion biases (the relative differences in expected intensities between *SpecificPlayers* and the *GenericPlayers*; see §6a), conditional on the outcome and player. I.e. the modeled vs empirical values of:

$$\mathbf{E}[e \mid a_1, a_2; \text{player}] - \mathbf{E}[e \mid a_1, a_2; \text{generic}]$$

Emotion predictions generated by the three models (the `COMPUTEDAPPRAISALS` model, the `INVERSEPLANNINGLESION` model, and the `SOCIALLESION` model) are compared against observers' empirical emotion predictions in two ways: first, the expected intensities for the *SpecificPlayers*, and second, the relative differences between *SpecificPlayers* and the *GenericPlayers*.

The `COMPUTEDAPPRAISALS` model uses only the `PersonalizationBiasLoss`. For the lesion models, we select the hyperparameter values that are tuned for each empirical comparison. This is done in order to give the `INVERSEPLANNINGLESION` model and the `SOCIALLESION` model the

best chance of capturing the empirical data within each comparison. Specifically, when testing how well a lesion model can predict the expected intensity of emotions (e.g. Fig. 6B and C), the hyperparameter was selected based on the `ExpectedIntensityLoss`. By contrast, when testing how well a lesion model can predict the biases induced by personalizing information (e.g. Fig. 6D and E), the hyperparameter was selected based on the `PersonalizationBiasLoss`. The `COMPUTEDAPPRAISALS` model is not afforded this freedom; the same transformation parameters are used to explain both empirical contrasts (the expected intensities and the relative differences).

(I) Model performance

(i) Concordance correlation

We assessed model performance using Lin’s Concordance Correlation Coefficient (*ccc*) [127]. Lin’s concordance correlation penalizes deviations from the identity line (perfect prediction) making it a more stringent metric than Pearson’s Correlation Coefficient. Lin’s concordance correlation gives the expected squared perpendicular deviation from a 45 degree line through the origin ($\mathbf{E}(X - Y)^2$), which is computed as,

$$ccc = \frac{2\sigma_{xy}}{\sigma_x^2 + \sigma_y^2 + (\mu_x - \mu_y)^2} \quad (\text{S5})$$

where σ_{xy} is the covariance of x and y , σ_x^2 is the variance of x , and μ_x is the mean of x . When no additional centering or scaling can improve the fit of a model, *ccc* is equal to the Pearson’s correlation, but the *ccc* is reduced when the model does a poor job of predicting the mean or scale of the empirical data.

(ii) Variance-scaled correlation

The variance-scaled correlation scales how well a model predicted observer bias by how different observers expected a *SpecificPlayer’s* emotions to be relative to the *GenericPlayers*. Specifically, $r'_{player} = \text{Corr}(\Delta\hat{e}_{player}, \Delta e_{player}) \cdot (\sigma_{\Delta e_{player}} / \sigma_{\Delta\mathcal{E}})$ where e_{player} are the predictions made for a specific *player* and \mathcal{E} are the predictions for all of the *SpecificPlayers*. This is a more useful representation of the model performance because the correlation is normalized the variance of the whole data set. If a stimulus is very different from the generic predictions and the model explains it well, the r' will be high. If the stimulus is very different and the model explains it poorly, the r' will be very negative. If the stimulus is not very different from the generic, the correlation is not inflated by the small variance of the empirical deltas.

S2. Inverse planning in an anonymous game

We first simulated how players make decisions in an anonymous version of ‘Split or Steal’ (§3a). In the ANONYMOUSGAME model, players have preferences exclusively for ‘base’ features, i.e. variables that are situation-computable. We simulated players’ behavior under the BasePrior prior (see §S1j above), and inverted the model to infer the joint posterior, $P(\omega^{\text{base}}, \pi_{a_2} | a_1)$. The inverse inference of the ANONYMOUSGAME model is shown below, along with observers’ empirical judgments of players’ preferences and belief in the anonymous version of ‘Split or Steal’, which correspond to Data Set (i) in Table S1. The PUBLICGAME model and corresponding empirical judgments are the same as shown in Fig. 2.

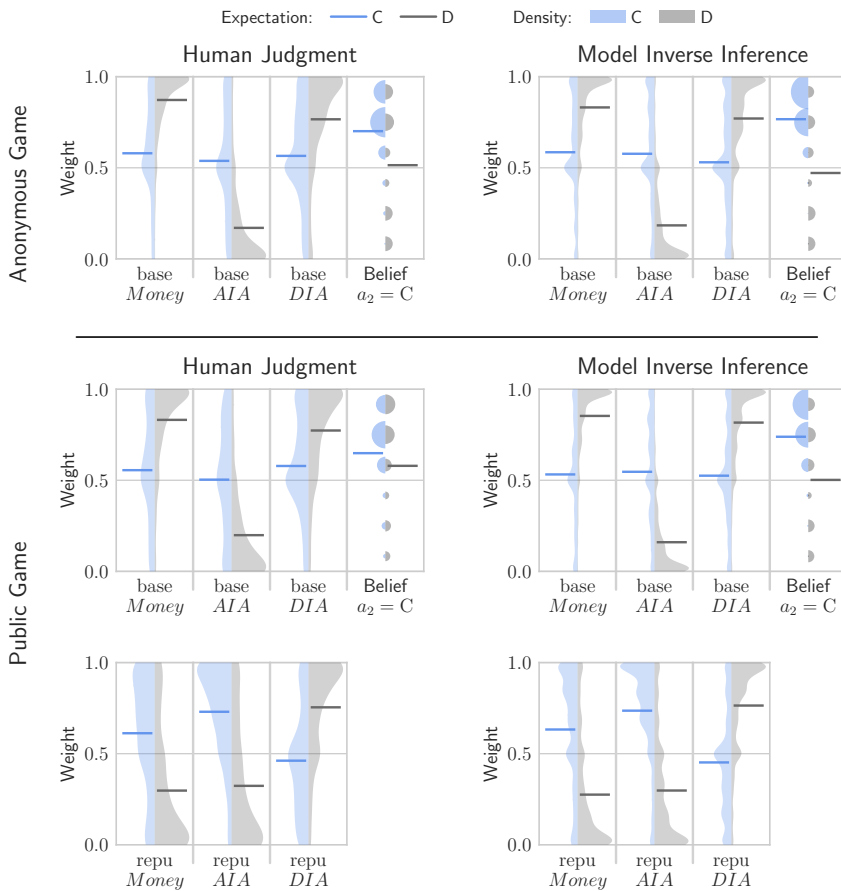


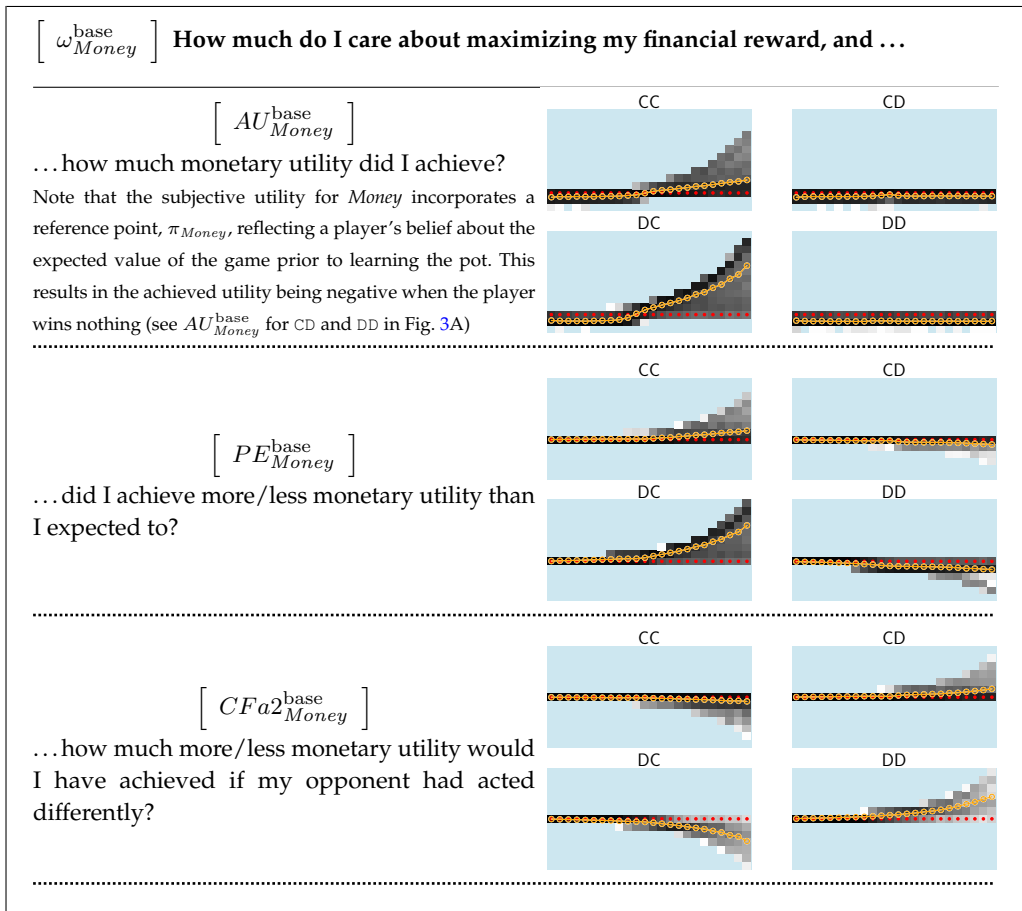
Figure S3. Inverse planning. Human observers were shown a player’s decision to cooperate (C) or defect (D) and judged the player’s likely preference and belief values. Preference weights take continuous values between zero and one. Player 1’s belief about what player 2 will choose was rated on a 6-point confidence scale. Observers judged the player’s three base preference weights and belief about player 2’s intended action, $\pi(a_2=C)$. In the PUBLICGAME, observers additionally judged the player’s reputation preference weights. Point estimates give the expectation of each marginal distribution, conditioned on a_1 .

S3. Computed appraisal glosses

Below we give natural language descriptions of the computed appraisals. Importantly, the computed appraisal variables are based on simulated players' preferences and beliefs. Since a simulated player's latent mental contents affect the player's action, the player's subjective appraisal of events is different than the objective value.

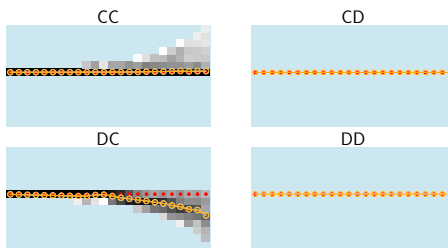
The plots on the right show the marginal densities of the computed appraisals, conditional on the outcome: $P(\psi | a_1, a_2, pot)$. The x -axis gives the 24 pot sizes that were used to simulate *GenericPlayers'* reactions (nonparametric scale). The y -axis is the loading on the appraisal variable. The origin ($\psi = 0$) is shown as a dotted red line and the expected value ($E[\psi | a_1, a_2, pot]$) is shown as orange dots. Greater probability density is shown by darker shading, the blue background indicates zero density. The y -axis is consistent between the outcome subplots for a computed appraisal, color is normalized within each outcome subplot. The marginal plots are useful for understanding how computed appraisals relate to events, but bear in mind that they do not capture the full complexity. The correlation structure of the computed appraisal is shown in §S4, and expectations over pot size are shown in Fig. 3.

For brevity, the descriptions are written in first-person (the perspective of a player) but, of course, are intended to reflect observers' representations of a player's mind.



$$\left[CFa1_{Money}^{base} \right]$$

...how much more/less monetary utility I have achieved if I had acted differently?

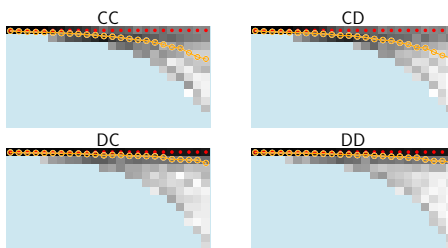


$\left[\omega_{Money}^{repu} \right]$ **How much do I care about other people thinking I'm *not* greedy, and ...**

$$\left[AU_{Money}^{repu} \right]$$

...how much do other people think that I'm motivated to selfishly maximize my monetary reward?

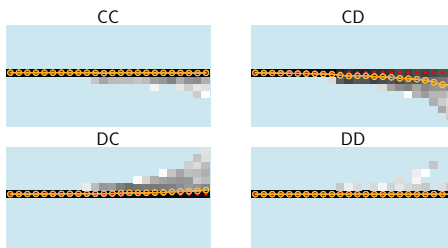
N.B. that $a_1=C$ is associated with more negative utility because simulated players with a strong preference (ω_{Money}^{repu}) tend to cooperate, whereas players who defect tend to not care as much about having a negative reputation for being greedy (and hence don't derive negative utility from thinking that other people believe they're greedy).



$$\left[CFa1_{Money}^{repu} \right]$$

...how much better/worse would my reputation be if I had made the other choice?

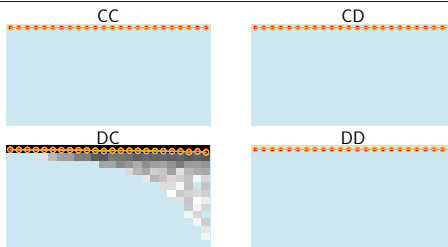
(E.g. if I chose C, I think I'd have a worse reputation if I had made the other choice; if I chose D, I think I'd have a better reputation if I had made the other choice.)



$\left[\omega_{AIA}^{base} \right]$ **How much do I care about *not* taking advantage of my opponent, and ...**

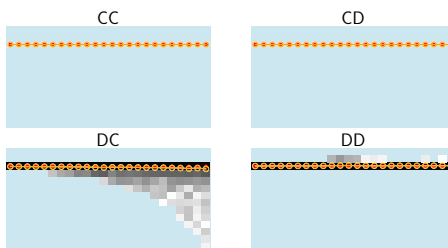
$$\left[AU_{AIA}^{base} \right]$$

...how much advantageous inequity aversion do I experience (i.e. how much better off did I end up than my opponent)?



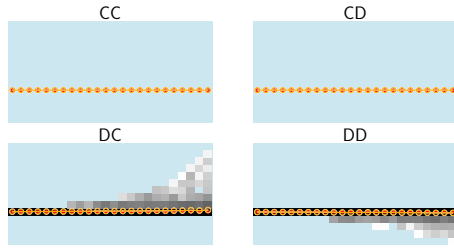
$$\left[PE_{AIA}^{base} \right]$$

...how much advantageous inequity aversion do I experience, relative to what I expected?



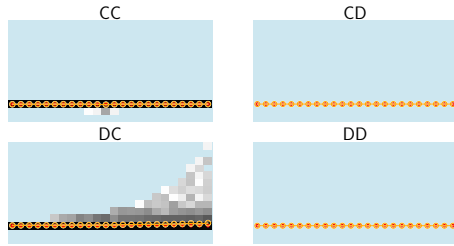
$$\left[CFa2_{AIA}^{base} \right]$$

... how much more/less advantageous inequity aversion would I have experienced if my opponent had made the other choice?



$$\left[CFa1_{AIA}^{base} \right]$$

... how much more/less advantageous inequity aversion would I have experienced if I had made the other choice?

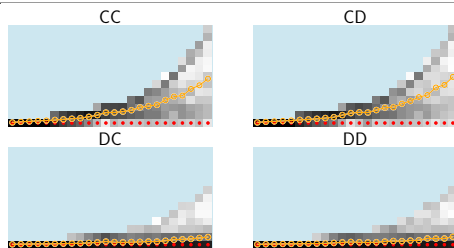


$$\left[\omega_{AIA}^{repu} \right]$$

How much do I care about other people believing that I want to *avoid* taking advantage of my opponent, and ...

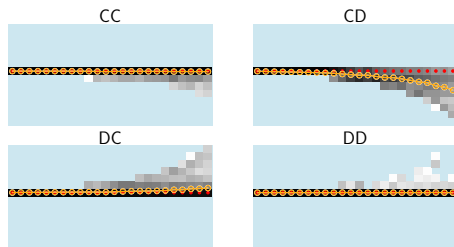
$$\left[AU_{AIA}^{repu} \right]$$

... how much do other people believe I want to avoid taking advantage of my opponent?



$$\left[CFa1_{AIA}^{repu} \right]$$

... how much more/less would other people believe that I want to avoid taking advantage of my opponent if I had made the other choice?

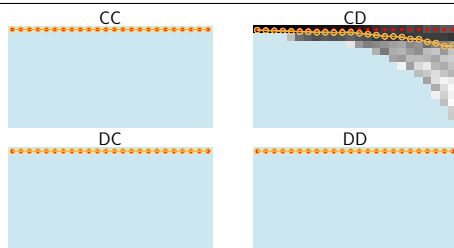


$$\left[\omega_{DIA}^{base} \right]$$

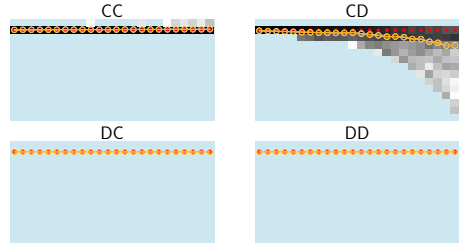
How much do I care about *not* ending up in a disadvantageous position, and ...

$$\left[AU_{DIA}^{base} \right]$$

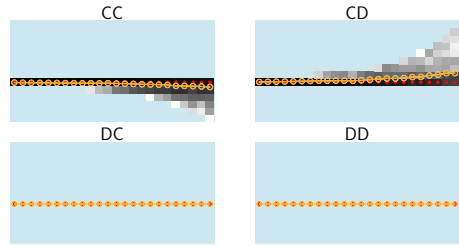
... how much disadvantageous inequity aversion do I experience (i.e. how much worse off did I end up than my opponent)?



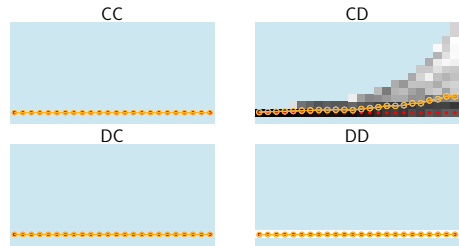
$[PE_{DIA}^{base}]$
 ...how much disadvantageous inequity aversion do I experience, relative to what I expected?



$[CFa2_{DIA}^{base}]$
 ...how much more/less disadvantageous inequity aversion would I have experienced if my opponent had made the other choice?

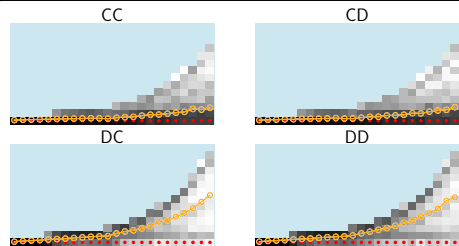


$[CFa1_{DIA}^{base}]$
 ...how much more/less disadvantageous inequity aversion would I have experienced if I had made the other choice?

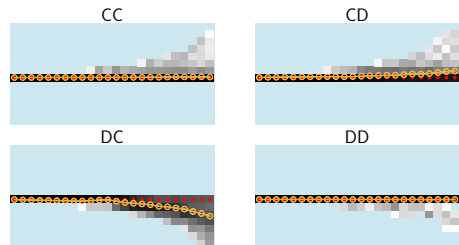


$[\omega_{DIA}^{repu}]$ **How much do I care about other people believing that I'm competitive (that I want to avoid losing), and ...**

$[AU_{DIA}^{repu}]$
 ...how much do other people believe that I'm competitive?



$[CFa1_{DIA}^{repu}]$
 ...how much more/less would other people see me as a fierce competitor if I had made the other choice?



$\left[\pi_{a_2} \right]$

What action did I believe my opponent was going to choose, and ...

$\left[|PE \pi_{a_2}| \right]$

... how much did my opponent's action violate my expectation?

CC

CD

DC

DD

S4. Correlation structure

Figure S4. Overall correlation structure. The model generated computed appraisals (left) and observers predicted emotions (right) for the *GenericPlayers*. Matrices show correlation across outcomes and pot sizes. Perfect correlations (the diagonal) are shown in dark grey.

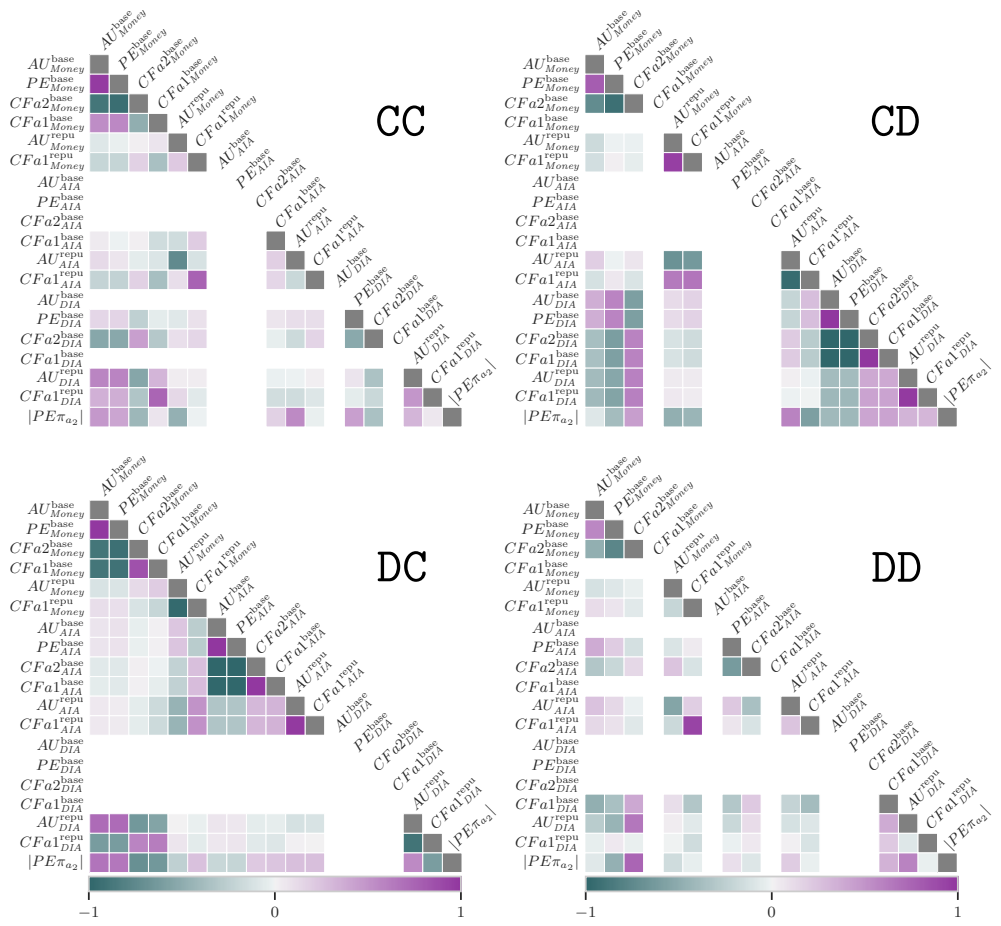


Figure S5. Correlation structure within outcome. Computed appraisal correlations within outcome (across pot sizes) for the *GenericPlayers* (CC top left; CD top right; CD bottom left; DD bottom right). Color scale is the same as Fig. S4 above.

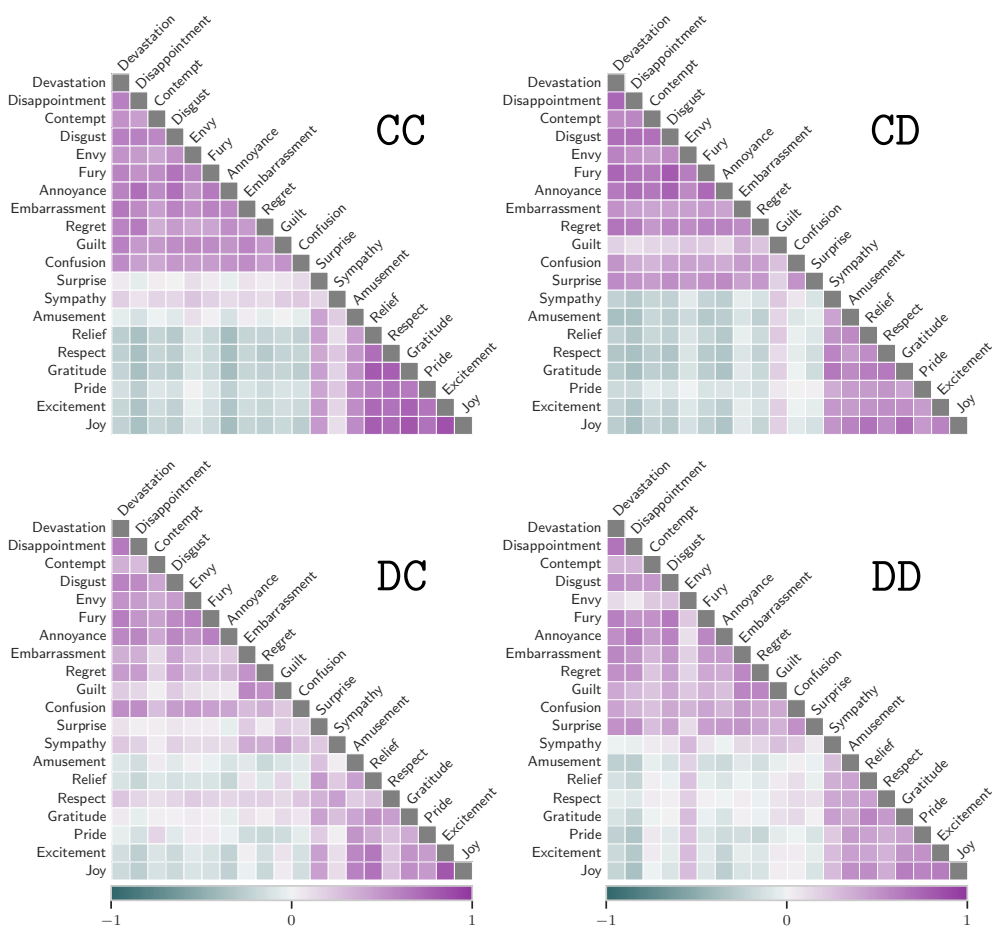


Figure S6. Correlation structure within outcome. Empirical emotion prediction correlations within outcome (across pot sizes) for the *GenericPlayers* (CC top left; CD top right; CD bottom left; DD bottom right). Color scale is the same as Fig. S4 above.

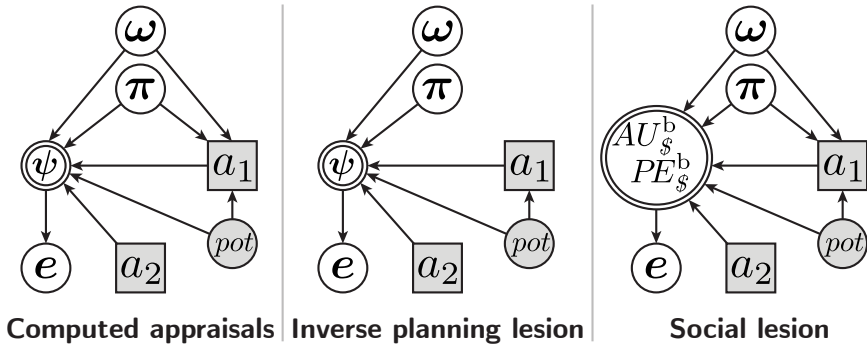


Figure S7. Structure of lesion models. The notational schema is identical to Fig. 1A; the full COMPUTEDAPPRAISALS model is reproduced in the first panel. The INVERSEPLANNINGLESION (middle) severs the causal link between simulated players' mental contents and decisions in the game. Without the causal link, the inverse inference of players likely preferences and beliefs reduces to the prior. Appraisals ψ still depend on a_1 . The SOCIALLESION (right) allows simulated players to plan and act identically to the COMPUTEDAPPRAISALS model using social and reputational motivations. However, predicted emotions depend only on two computed appraisals, monetary utility, and reward prediction error on monetary utility.

S6. Personalized emotion predictions

Observers made consistent and distinct preference and belief attributions to *SpecificPlayers*, which differ from the attributions made to the unspecified *GenericPlayers*. For example, compared to the boxing coach, the eldercare worker shown in Fig S8 is viewed as being more trusting that her opponent will cooperate and less motivated to be perceived as competitive. When these players were shown to have cooperated, the eldercare worker is seen as being less motivated by personal financial gain than the boxing coach. Relative to the *GenericPlayers*, the Eldercare worker was predicted to experience more *joy* when she cooperates mutually with her opponent and less *fury* when she is betrayed.

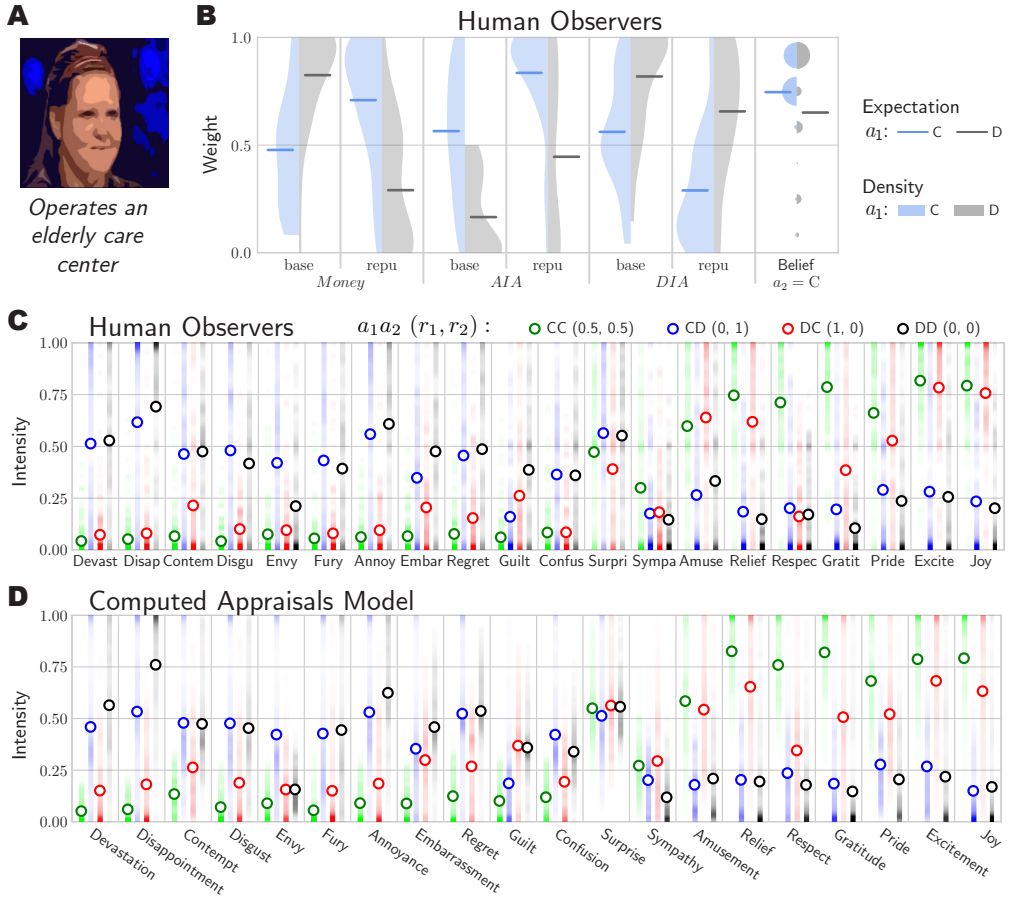


Figure S8. Personalized inferences. Observers were given personalizing information and a photo of a *SpecificPlayer*. These predicted that these abstract cues would induce priors over mental state inferences that would translate into biases in emotion judgments. **(A)** Personalizing information of an example *SpecificPlayer* (photo has been downsampled for the purpose of publication). **(B)** Human judgments of an example *SpecificPlayer*'s preferences and belief, summed over pot sizes. **(C)** Human judgments of the example player's emotions, made by an independent group of observers. Circles show the expected intensity for each outcome, summed over pot sizes. Shading shows the density of judgments. Color indicates the outcome of the games. **(D)** Personalized emotion predictions generated by the COMPUTEDAPPRAISALS model. The model simulated emotion predictions for the example player based on the preference and belief judgments shown in (B).